RP number: L0659



# **Places for People Homes Limited**

Financial Statements
For the year ending 31 March 2020

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Places for People Homes Limited Board of Management, Executives and Advisers For the year ending 31 March 2020

Board of Management	Non Executives	
	L Lackey	(Chair from 1 April 2019)
	A Aldridge	(Appointed 1 October 2019)
	H Anderson	(Appointed 1 October 2019)
	A Daniel	(Appointed 1 October 2019)
	C Davis	(Appointed 1 April 2020)
	R Finn	(Appointed 1 October 2019)
	N Hopkins	(Resigned 1 April 2019, appointed 1 October 2019)
	G Kitchen	
	M Brodtman	(Resigned 30 September 2019)
	A Cleal	(Resigned 1 April 2019)
	Executives	
Group Chief Executive	D Cowans	
<b>Group Executive Director, Affordable Housing</b>	D Marriott-Lavery	(Appointed 13 November 2019)
	P Egan	(Resigned 30 September 2019)
Group Executive Director, Finance	A Winstanley	
Managing Director	W Pretten	(Appointed 6 December 2019)
Secretary	C Martin	
Registered Office	80 Cheapside	
	London	
	EC2V 6EE	
Bankers	Barclays Bank Plc	
	38 Fishergate	
	Preston	
	PR1 2AD	
Registered Auditors	KPMG LLP	
	15 Canada Square	
	London	
	E14 5GL	
Registration of the Association		registered under the Co-operative and Community Benefit Societies ered number 19447R) and the Housing and Regeneration Act 2008
		t is also affiliated to the National Housing Federation.

Places for People Homes Limited Report of the Board For the year ending 31 March 2020

#### Report of the Board

The board of Directors is pleased to present its report and the audited financial statements for the year ended 31 March 2020.

#### **Nature of the Association**

Places for People Homes Limited is a not-for-profit Registered Society and registered provider of social housing whose primary business is the provision of housing at affordable rents for those in most need. In addition, the Association provides market rented housing and develops low-cost housing for sale and offers open market sales on mixed tenure developments.

#### Results

The Association's surplus for the year before taxation was £41.4m (2019: £44.6m). £139.1m (2019: £67.3m) was spent on additional housing and £66.9m (2019: £63.7m) was reinvested in stock through maintenance, major repairs and improvements.

The Association's key performance indicators and principal risks and uncertainties are aligned with those of the ultimate parent undertaking, Places for People Group Limited, and are included in the consolidated Group accounts.

The Association's strategy is aligned to that of the parent company Places for People Group Limited, as such the Financial Viability Statement and Value for Money information appropriate to the Association can be found in the Group financial statements that can be obtained from the Group's registered office at 80 Cheapside, London, EC2V 6EE.

#### Review of the year

The turnover for the Association for the year ended 31 March 2020 was £313.1m (2019: £264.3m), the movement relates to an increase in non-social housing property sales in the year. The operating profit has remained in line year on year at £127.3m (2019: £131.0m). The underlying operating profit, excluding sale of fixed assets and revaluation of investment properties, has increased by 11% from £116.0m to £128.3m. The underlying operating margin has dropped to 41.0% (2019: 43.9%) due to the increase in non-social housing property sales.

#### **Future Developments**

The Association had 696 units under development at the year end which included 40 units as part of the first phase of the Marlborough Park (Swindon) development which incorporates the use of innovative modular building techniques. There were 70 units in development in Edinburgh at the Urban Eden phase 2 development and 46 units being developed across 2 sites in Milton Keynes. It is anticipated that a further £83m (2019: £56m) will be spent across all developments.

#### **Customer Participation**

A comprehensive set of structures exists to ensure that there is effective communication between the Association and its customers.

#### **Internal Control**

The Group Board has reviewed the effectiveness of the system of internal control for the year ended 31 March 2020 and up to the date of signing these financial statements. It has not identified any weaknesses which resulted in material losses or contingencies or other uncertainties which require disclosure in the financial statements.

#### **Board and Committee Structure**

The board of Directors of Places for People Group ("the Group") is responsible for setting strategies and budgets for the whole Group and coordinating the Group's activities. Places for People Group Limited exercises control over Places for People Homes Limited through an Independence and Responsibilities Agreement, a Service Level Agreement and powers granted to Places for People Group Limited in Places for People Homes Limited rules.

The Group board has delegated certain matters to committees of the board of Places for People Group. Reporting to the Group board on Group issues are the Audit & Risk Committee, Nominations & Governance Committee and Remuneration Committee.

#### **Corporate Governance**

The Association has complied with the UK Corporate Governance Code (the Code) (2018 version) except for Code provisions 3, 4, 5 and 18.

Provisions 3, 4, and 18 contemplate dialogue with external shareholders or decisions being referred to shareholders on matters of director appointments, auditor appointments, director remuneration and the use of the AGM to communicate with investors.

The Association does not have external shareholders in the sense contemplated by the Code and therefore it addresses the need for scrutiny and evaluation through the board or an appropriate standing committee of the board and it engages with investors through a series of roadshow meetings and through an annual investors forum. In relation to committee structures the Association relies on Group Board level committees, described below, to perform these relevant functions.

Places for People Homes Limited Report of the Board For the year ending 31 March 2020

#### **Corporate Governance (continued)**

The Group has an Audit & Risk Committee, a Remuneration Committee, a Nominations & Governance Committee, a Development, Investment & Regeneration Committee and a Treasury Committee. The remit of those committees extends to the Association and its business. The committees draw members from and report to the Group Board and there are members (non-executive and executive) of the Group Board who are also members of the board of the Association, ensuring that information from the committees reaches the Association's board. In this way, the provisions of the Code are met in respect of the Association.

Provision 5 states that the board should understand the views of other key stakeholders and describe in the annual report how their interests and the matters set out in section 172 (duty to promote the success of the company) of the Companies Act 2006 (the 2006 Act) have been considered in board discussions and decision-making. The Association is a registered society rather than a company and so the specific reporting requirements under section 172 of the 2006 Act do not apply to it. However, the Association's parent company, Places for People Group Limited, publishes consolidated group accounts which do contain a section 172 statement within its Strategic report. That statement addresses the issue of identification of key stakeholders and engagement with their views across the whole Group including the Association.

Provision 5 also prescribes the options for workforce engagement. The board has concluded that its methods for engagement described in the People section of Group's Annual report are effective and more suited to the Group's overall needs than any of the Code's prescribed mechanisms.

The Group Annual report contains a Governance report that details the governance arrangements of the Group, and how the Code is applied at Group Board level.

Board members consider the report and accounts, taken as a whole, to be fair, balanced and understandable.

#### Going concern statement

The going concern assessment considers whether it is appropriate to prepare the financial statements on a going concern basis. The global Covid-19 pandemic has introduced significant levels of uncertainty into most businesses. The Board are paying close attention to the evolving situation and to mitigating the risks for the Group and have assessed the going concern in light of the risks raised by the pandemic.

At 31 March 2020 the Places for People Group (Group) had cash and undrawn facilities of £918.3m. The Group continues to actively manage its cash flows in order to mitigate any reductions in income.

The Group has reviewed all of its business forecasts and projections and has produced a revised business plan for the year ending 31 March 2021. Although the full impact of Covid-19 is still unknown, the Group has produced its forecasts on the latest information and experience in the markets in which it operates. In addition to the reviewed forecasts, the directors have also undertaken stress testing on these forecasts to understand the impact of an increasing severity of the implications from the pandemic.

The directors have reviewed the projected cash flows and the compliance with debt covenants of the Group and have overlaid a number of scenarios reflecting the potential impact of the Covid-19 pandemic. These scenarios include a 10% reduction in rent received for 12 months and a 5% reduction in rent for the following 12 months, no property sales for the remainder of the year with a 20% price reduction for the following 12 months and leisure centres to remain closed until 31 March 2021 with a phased re-opening over the following 12 months. As a result of these assumptions, and before any cost reductions are applied, management believe the liquidity of the Group at 31 March 2021 would be £566m and £346m at 31 March 2022 if the Group did not raise any additional finance to that which is currently available.

Places for People Homes is part of the Guarantor Group and accesses funding from this Group pool, therefore the liquidity position of the Group supports the going concern assumption for the association.

On the basis described above, the directors consider it appropriate to adopt the going concern basis in preparing the financial statements.

#### Viability statement

The UK Corporate Governance Code requires the directors to make a statement with regard to the viability of the Group. This requires consideration of solvency and liquidity over a longer period than the going concern assessment. The Group's strategic plan covers a 10-year period, over which the directors have made assumptions regarding revenues, operating costs and cash requirements.

The projections for the first three years of the plan are based on current opportunities and include an expectation of the rental incomes. There is inherently less certainty in the projections from years four to ten. Consistent with prior years, the directors have therefore determined that three years is an appropriate period for this viability statement.

In assessing the Group's prospects and resilience, the management produced projections which considered the current business position and risk appetite. Despite the rent reductions imposed by the Government on social housing rents which came to an end in 2020, the Group has continued to undertake rigorous single and multi-variate stress testing exercises on its projections, which have included considering the impact of challenging economic conditions including a downturn in the housing market. The results confirmed that the Group would continue to be able to settle projected liabilities as they fall due over a three-year period.

Places for People Homes Limited Report of the Board For the year ending 31 March 2020

This year, the directors have also considered specifically the impact of the COVID-19 pandemic. This is considered a principal risk given the more immediate nature of the situation, has been considered in more detail within the shorter term going concern considerations above. While the impacts of COVID-19 may well be felt in the longer as well as the shorter term, the prospects of economic recovery taking place after the severe economic shock modelled in the going concern assessment period is complete, are considered strong. The directors have considered several different severe yet plausible scenarios including potentially challenging outcomes such as considerable reductions in turnover. The directors also considered additional impacts, such as restrictions in supply chains, and were satisfied that measures were in place to mitigate significant risks to the Group's operations. The stress testing again demonstrated the ability of the Group to continue to operate effectively.

Having assessed the prospects of the Group and association, including the current funding, forecast requirements and existing committed borrowing facilities, the directors have a reasonable expectation that the Group and association will be able to continue in operation and meet its liabilities as they fall due over the period to March 2023.

In making this statement the directors understand that there is inherent uncertainty in all business planning and therefore as a result it is not possible to take into account every risk and eventuality that the Group may face. The Board is satisfied that the stress testing that is performed on the business plan includes all of the major risks that the Group and association may face and therefore provides strong assurance of the Group's financial viability.

#### Compliance with the Regulator of Social Housing's Governance and Financial Viability Standard

The Association has assessed the position and confirms that it has complied with The Regulator of Social Housing's Governance and Financial Viability Standard.

#### **Statement of Disclosure to the Auditors**

At the time of approval of this report:

- a) so far as the Board Members are aware, there is no relevant audit information of which the Association's auditor is unaware, and
- b) the Board Members have taken all steps that they ought to have taken as Board Members in order to make themselves aware of any relevant audit information and to establish that the Association's auditor is aware of that information.

#### Statement of Board's responsibilities in respect of the Board's report and the financial statements

The Board is responsible for preparing the Board's Report and the financial statements in accordance with applicable law and regulations.

Co-operative and Community Benefit Society law requires the Board to prepare financial statements for each financial year. Under those regulations the Board have elected to prepare the financial statements in accordance with UK Accounting Standards FRS 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland.* 

The financial statements are required by law to give a true and fair view of the state of affairs of the association and of its income and expenditure for that period.

In preparing these financial statements, the Board is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards and the Statement of Recommended Practice have been followed, subject to any material departures disclosed and explained in the financial statements; and
- assess the association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- use the going concern basis of accounting unless it either intends to liquidate the association or to cease operations, or has no realistic alternative but to do so.

The Board is responsible for keeping proper books of account that disclose with reasonable accuracy at any time the financial position of the association and enable them to ensure that its financial statements comply with the Co-operative and Community Benefit Societies Act 2014, the Housing and Regeneration Act 2008 and the Accounting Direction for Private Registered Providers of Social Housing 2019. It is responsible for such internal control as it determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and has general responsibility for taking such steps as are reasonably open to it to safeguard the assets of the association and to prevent and detect fraud and other irregularities.

The Board is responsible for the maintenance and integrity of the corporate and financial information included on the association's website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

By order of the Board

C Martin

Secretary 5 August 2020



# Independent auditor's report

# to the members of Places for People Homes Limited

#### 1. Our opinion is unmodified

We have audited the financial statements of Places for People Homes Limited ("the Association") for the year ended 31 March 2020 which comprise the Statement of Comprehensive Income, the Statement of Financial Position, the Statement of Changes in Reserves and the related notes, including the accounting policies in note 1.

## In our opinion the financial statements:

- give a true and fair view, in accordance with UK accounting standards, including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland, of the state of affairs of the Association as at 31 March 2020 and its income and expenditure for the year then ended:
- comply with the requirements of the Cooperative and Community Benefit Societies Act 2014; and
- have been properly prepared in accordance with the Housing and Regeneration Act 2008 and the Accounting Direction for Private Registered Providers of Social Housing 2019.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion. Our audit opinion is consistent with our report to the audit and risk committee.

of the Association in accordance with, UK ethical requirements including the FRC Ethical Standard as applied to public interest entities. No non-audit services prohibited by that standard were provided.

Overview		
Materiality: financial statements as a whole	£2.6m (2019:£2.8m) 0.8% (2019: 1%) of Turnover	
Key audit matter	rs	vs 2019
Recurring risks	Recoverable amount of development programme schemes and associated land	<b> </b>
	New: Valuation of defined benefit pension scheme liability	<b>A</b>
	<b>New:</b> Valuation of investment properties	<b>A</b>

#### 2. Key audit matters: our assessment of risks of material misstatement

Key audit matters are those matters that, in our professional judgment, were of most significance in the audit of the financial statements and include the most significant assessed risks of material misstatement (whether or not due to fraud) identified by us, including those which had the greatest effect on: the overall audit strategy; the allocation of resources in the audit; and directing the efforts of the engagement team. We summarise below the key audit matters, in decreasing order of audit significance, in arriving at our audit opinion above, together with our key audit procedures to address those matters and, as required for public interest entities, our results from those procedures. These matters were addressed, and our results are based on procedures undertaken, in the context of, and solely for the purpose of, our audit of the financial statements as a whole, and in forming our opinion thereon, and consequently are incidental to that opinion, and we do not provide a separate opinion on these matters.

# Recoverable amount of development programme schemes and associated land

Stock: £109.0 million (2019: £109.9 million)

Refer to page 20 (accounting policy) and page 33 (financial disclosures).

#### The risk

## Forecast-based valuation:

The Association has a significant development programme including a significant portfolio of properties developed for commercial sale and rent, the recoverable amount of which could potentially be affected by changing market conditions during the year.

The Association has an appraisal process in place to determine the recoverable amount of each development scheme (and help identify any potential impairment risks).

The accounting of these schemes contains a number of assumptions and judgements relating to the recoverability of assets for sale and work in progress.

The Directors review the assumptions and update the appraisal of the development regularly, and at the year end, to determine the recoverable amount of the assets. This also includes the consideration of impairment on significant developments due to time delays, increases in construction costs, falling land values, and/or budget overruns.

There is a risk that the appropriate valuation and accounting treatment is not applied to development transactions leading to material misstatements in the valuation of stock held by the Association.

#### **Our response**

Our procedures included:

- Methodology choice: Assessment of the appraisal processes that are used to determine the scheme current asset stock and work in progress carrying values to check that these are consistent with our sector and entity knowledge;
- Benchmarking Assumptions: Assessment of the assumptions that have been used to underpin the appraisal processes to assess their appropriateness, including consideration of the planned tenure mix for the development scheme being considered, and comparison of key assumptions (e.g. market value of properties, cost inflation, rental assumptions) to current third party online data, including appropriate online indexes (e.g. the Building Cost Information Service index);
- Our sector experience: Consideration of the Directors 'assessment of whether there has been an impairment indicator and assessment of this based on other evidence obtained during the audit including the sales performance of schemes and market indicators; and
- Tests of details: Agreeing the underlying data used in the appraisal processes, including consideration of the sales history and costs incurred during the 2019/20 financial year, back to sales certification documentation and other third party documentation, such as invoices.

#### Our results:

We found the resulting estimate of the recoverable amount of development programme schemes and associated land to be acceptable (2019: acceptable).



# 2. Key audit matters: our assessment of risks of material misstatement (continued)

	The risk	Our response
Valuation of defined benefit pension scheme liability  Pension liability: £227.5 million (2019: £240.8 million)  Refer to page 18 (accounting policy) and page 45 (financial disclosures).	The risk  Subjective valuation  The Association is a member of The Places for People Group Retirement Benefit Scheme and the Social Housing Pension Scheme.  The valuation of such schemes relies on a number of assumptions, most notably around the actuarial assumptions. It is important that the assumptions used reflect the profile of the Association's employees. It is also	Our procedures included:  — Benchmarking assumptions: Challenging, with the support of our own actuarial specialists, the key assumptions applied, being the discount rate, inflation rate, and mortality/life expectancy against externally derived data; and  — Assessing transparency: Considering the adequacy of the Association's disclosures in respect of the sensitivity of the deficit to these assumptions.  Our results
	important that assumptions are derived on a consistent basis year to year, or updated to reflect the Association's current position. There are also generic financial assumptions and demographic assumptions used in the calculation of the Association's liability.  There is a risk that, if the assumptions used are not appropriate, the amounts shown in the financial statements for the pension scheme liability could be materially misstated.	We found the valuation of the pension scheme liability to be acceptable.



# 2. Key audit matters: our assessment of risks of material misstatement (continued)

	The risk	Our response
Valuation of Investment Properties Investment properties: £423.6 million (2019: £384.7 million  Refer to page 19 (accounting policy) and page 32 (financial disclosures)	The risk  Subjective Valuation  The Association's property portfolio includes a number of market rent and commercial units. Under FRS102 these are considered 'Investment Properties' due to the intention of maximising rental values or capital appreciation. The standard requires this class of assets to be valued at fair value at each year end (without undue cost or effort).	Our response  Our procedures included:  — Assessing valuer's credentials: We assessed the competence, capability, objectivity and independence of the Association's external valuer.  — Methodology choice: We critically assessed the assumptions used in preparing the full valuation of the Association's investment properties to ensure they were appropriate,
	The valuation is subject to movements based on current market conditions which could impact the overall operating surplus for the Association. Also, dependent on the type of valuation undertaken, there are a number of assumptions used in the valuation of the assets which are subjective, and could impact the overall valuation at the year end and movement during the year.  Management undertook a full valuation of investment properties during 2019/20 as at 31 December 2019. Management then reviewed the values of the investment properties as at 31 March 2020 to identify any material changes in value.  There is a risk that inappropriate assumptions are used leading to a material misstatement in the valuation of investment properties	<ul> <li>Test of detail: We tested the accuracy of the investment property base data provided to the valuer to complete the full valuation to ensure it accurately reflected the Association's investment property portfolio.</li> <li>Methodology implementation and reperformance: we compared the investment property value movements from the valuer's report to the entries in the financial statements to confirm that any material movements in the value of investment properties had been accounted for correctly.</li> <li>Assessing transparency: We considered the adequacy of the disclosures about the key judgements and degree of estimation involved in concluding whether there has been any material movement in the value of investment properties since 31 March 2019.</li> <li>Test of detail: We critically assessed management's review of the investment properties as at 31 March 2020 to identify any material changes in value.</li> <li>Our results</li> <li>We found the valuation of the Association's investment property portfolio to be acceptable.</li> </ul>

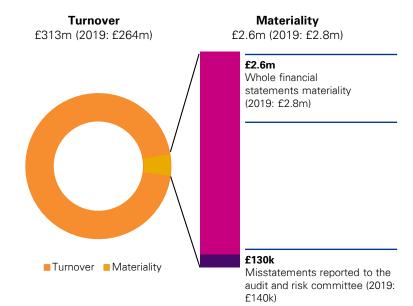


# 3. Our application of materiality and an overview of the scope of our audit

Materiality for the financial statements as a whole was set at £2.6m (2019: £2.8m), determined with reference to a benchmark of turnover, of which it represents 0.8% (2019: 1%).

We agreed to report to the Audit and Risk Committee any corrected or uncorrected identified misstatements exceeding £130k (2019: £140k), in addition to other identified misstatements that warranted reporting on qualitative grounds.

Our audit of the Association was undertaken to the materiality level specified above and was performed at the Association's head office in Preston and remotely.





## 4. We have nothing to report on going concern

The Directors have prepared the financial statements on the going concern basis as they do not intend to liquidate the Association or to cease its operations, and as they have concluded that the Association's financial position means that this is realistic. They have also concluded that there are no material uncertainties that could have cast significant doubt over its ability to continue as a going concern for at least a year from the date of approval of the financial statements ("the going concern period").

Our responsibility is to conclude on the appropriateness of the Directors' conclusions and, had there been a material uncertainty related to going concern, to make reference to that in this audit report. However, as we cannot predict all future events or conditions and as subsequent events may result in outcomes that are inconsistent with judgements that were reasonable at the time they were made, the absence of reference to a material uncertainty in this auditor's report is not a guarantee that the Association will continue in operation.

In our evaluation of the Directors' conclusions, we considered the inherent risks to the Association's business model and analysed how those risks might affect the Association's financial resources or ability to continue operations over the going concern period. The risks that we considered most likely to adversely affect the Association's available financial resources over this period were:

- The impact of further rent reductions;
- A downturn in the development market;
- The impact of the covid-19 pandemic on the Associations operations.

As these were risks that could potentially cast significant doubt on the Association's ability to continue as a going concern, we considered sensitivities over the level of available financial resources indicated by the Association's financial forecasts taking account of reasonably possible (but not unrealistic) adverse effects that could arise from these risks individually and collectively and evaluated the achievability of the actions the Directors consider they would take to improve the position should the risks materialise. We also considered less predictable but realistic second order impacts, such as the impact of Brexit and the erosion of customer or supplier confidence, which could result in a rapid reduction of available financial resources.

Based on this work, we are required to report to you if we have concluded that the use of the going concern basis of accounting is inappropriate or there is an undisclosed material uncertainty that may cast significant doubt over the use of that basis for a period of at least a year from the date of approval of the financial statements.

We have nothing to report in these respects, and we did not identify going concern as a key audit matter.

#### 5. We have nothing to report on other information in the Annual Report

The Directors are responsible for the other information presented in the Annual Report together with the financial statements. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except as explicitly stated below, any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with the financial statements or our audit knowledge.

Based solely on that work we have not identified material misstatements in the other information.

# 6. We have nothing to report on the other matters on which we are required to report by exception

Under the Co-operative and Community Benefit Societies Act 2014 we are required to report to you if, in our opinion:

- the Association has not kept proper books of account; or
- the Association has not maintained a satisfactory system of control over transactions; or
- the Financial Statements are not in agreement with the association's books of account; or
- we have not received all the information and explanations we need for our audit.

We have nothing to report in these respects.

#### 7. Respective responsibilities

#### Directors' responsibilities

As explained more fully in their statement set out on page 5, the Directors are responsible for: the preparation of the financial statements including being satisfied that they give a true and fair view; such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; assessing the Association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless they either intend to liquidate the Association or to cease operations, or have no realistic alternative but to do so.

## Auditor's responsibilities

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or other irregularities (see below), or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud, other irregularities or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

A fuller description of our responsibilities is provided on the FRC's website at <a href="https://www.frc.org.uk/auditorsresponsibilities">www.frc.org.uk/auditorsresponsibilities</a>.



#### Irregularities - ability to detect

We identified areas of laws and regulations that could reasonably be expected to have a material effect on the financial statements from our general commercial and sector experience, and through discussion with the directors and other management (as required by auditing standards), and from inspection of the Association's regulatory and legal correspondence and discussed with the directors and other management the policies and procedures regarding compliance with laws and regulations. We communicated identified laws and regulations throughout our team and remained alert to any indications of non-compliance throughout the audit.

The potential effect of these laws and regulations on the financial statements varies considerably.

Firstly, the Association is subject to laws and regulations that directly affect the financial statements including financial reporting legislation (including related legislation for registered providers of social housing) and taxation legislation and we assessed the extent of compliance with these laws and regulations as part of our procedures on the related financial statement items.

Secondly, the Association is subject to many other laws and regulations where the consequences of non-compliance could have a material effect on amounts or disclosures in the financial statements, for instance through the imposition of fines or litigation or the loss of the Association's licence to operate. We identified the following areas as those most likely to have such an effect: laws related to the construction and provision of private and social housing, including health and safety, recognising the regulated nature of the Association's activities. Auditing standards limit the required audit procedures to identify non-compliance with these laws and regulations to enquiry of the Board and other management and inspection of regulatory and legal correspondence, if any. Through these procedures, we became aware of actual or suspected noncompliance and considered the effect as part of our procedures on the related financial statement items. The identified actual or suspected non-compliance was not sufficiently significant to our audit to result in our response being identified as a key audit matter.

Owing to the inherent limitations of an audit, there is an unavoidable risk that we may not have detected some material misstatements in the financial statements, even though we have properly planned and performed our audit in accordance with auditing standards. For example, the further removed non-compliance with laws and regulations (irregularities) is from the events and transactions reflected in the financial statements, the less likely the inherently limited procedures required by auditing standards would identify it. In addition, as with any audit, there remained a higher risk of non-detection of irregularities, as these may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls. We are not responsible for preventing non-compliance and cannot be expected to detect non-compliance with all laws and regulations.

# 8. The purpose of our audit work and to whom we owe our responsibilities

This report is made solely to the Association in accordance with section 87 of the Co-operative and Community Benefit Societies Act 2014 and section 128 of the Housing and Regeneration Act 2008. Our audit work has been undertaken so that we might state to the Association those matters we are required to state to it in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association as a body, for our audit work, for this report, or for the opinions we have formed.

Harry Mears

for and on behalf of KPMG LLP, Statutory Auditor

Chartered Accountants
15 Canada Square
Canary Wharf
London
E14 5GL

18th August 2020



Places for People Homes Limited Statement of Comprehensive Income For the year ending 31 March 2020

	Notes	2020 £m	2019 £m
Turnover	2	313.1	264.3
Cost of sales	2	(54.7)	(23.0)
Operating costs	2	(130.1)	(125.3)
Surplus on sale of fixed assets	4	5.5	14.6
(Loss)/gain on revaluation of investment properties	13	(6.5)	0.4
Operating surplus		127.3	131.0
Interest receivable and similar income	7	22.5	22.3
Interest payable and similar charges	8	(108.4)	(108.7)
Surplus on ordinary activities before taxation		41.4	44.6
Tax on surplus on ordinary activities	10	(1.1)	(5.6)
Surplus for the year		40.3	39.0
Fair value (loss)/gain on interest rate and currency swaps		(8.7)	6.0
Deferred tax on interest rate and currency swaps	10	2.0	(0.5)
Actuarial gain recognised in the pension scheme	25	21.7	-
Actuarial loss recognised in the pension scheme	25	-	(12.8)
Deferred tax arising on pension scheme	10	(11.4)	(1.3)
Initial recognition of multi-employer defined benefit scheme	25	-	(0.5)
Total comprehensive income for the year		43.9	29.9

The notes on pages 16 to 48 form an integral part of these financial statements.

The financial statements on pages 13 to 48 were approved by the Board on 5 August 2020, and signed on its behalf by:

L Lackey

Lyrette Lackey

Chair

D Cowans Board Member

David Com

C Martin Secretary

# Places for People Homes Limited Statement of Financial Position At 31 March 2020

		2020	2020	2019	2019
Fixed assets	Note	£m	£m	£m	£m
	11	1 022 0		1 904 4	
Housing properties Other fixed assets	11	1,922.0 52.0		1,804.4 43.3	
Fixed asset investments	13	1,246.7		1,153.1	
HomeBuy	14 _	47.9	2 260 6	55.3	2.056.1
			3,268.6		3,056.1
Non-current assets					
Debtors: amounts falling due after more than one year	16	44.6		16.3	
Pension surplus	25	25.5	<u>-</u>		
			70.1		16.3
Current assets					
Stock	15	109.0		109.9	
Debtors: amounts falling due within one year	17	70.6		63.9	
Investments	18	4.8		5.2	
Cash and cash equivalents	_	51.9	<u>-</u>	27.5	
		236.3		206.5	
Creditors: amounts falling due within one year	19	(140.2)	-	(217.1)	
Net current assets/(liabilities)			96.1		(10.6)
Non-current liabilities					
Creditors: amounts falling due after more than one year	20	(3,184.0)		(2,853.0)	
Pension liability	25	(0.8)		(2.2)	
			(3,184.8)		(2,855.2)
Net assets			250.0	-	206.6
Capital and reserves					
Income and expenditure reserve			250.0		206.6
Total capital and reserves			250.0	-	206.6

The notes on pages 16 to 48 form an integral part of these financial statements.

The financial statements on pages 13 to 48 were approved by the Board on 5 August 2020, and signed on its behalf by:

Lyene Lackey

L Lackey Chair D Cowans Board Member

David Com

C Martin Secretary Places for People Homes Limited Statement of Changes in Reserves For the year ending 31 March 2020

	Total Reserves £m
Balance at 1 April 2019	206.6
Total comprehensive income for the year	
Surplus for the year	40.3
Fair value loss on interest rate and currency swaps	(8.7)
Deferred tax on interest rate and currency swaps	2.0
Actuarial gain recognised in the pension scheme	21.7
Deferred tax arising on pension scheme	(11.4)
Transfer of gift aid donation to other related party	(0.5)
Balance at 31 March 2020	250.0

The revenue reserve includes the cumulative fair value gain on interest rate and currency swaps designated in Cash flow hedges of £8.9m (2019: £3.4m loss). The movement in year being £12.3m.

#### 1. PRINCIPAL ACCOUNTING POLICIES

#### Basis of accounting

A summary of the principal accounting policies, which have been applied consistently, is set out below.

These financial statements have been prepared in accordance with applicable United Kingdom accounting standards, including Financial Reporting Standard 102 - 'The Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland' ('FRS 102'), the Statement of Recommended Practice for Registered Social Housing Providers 2018 (SORP), the Accounting Direction for Private Registered Providers of Social Housing 2019, and with the Companies Act 2006. The Association is registered under the Cooperative and Community Benefit Societies Act 2014 and is registered with the Regulator Social Housing (RSH) as a housing provider.

The Association's ultimate parent undertaking, Places for People Group Limited, includes the Association in its consolidated financial statements. The consolidated financial statements of Places for People Group Limited are prepared in accordance with FRS 102 and are available to the public and may be obtained from Places for People Group Limited, 80 Cheapside, London, EC2V 6EE. The Association is considered to be a qualifying entity for the purposes of FRS 102 and has applied the exemptions available under FRS 102.1.11 and FRS 102.1.12 (preparation of statement of a cash flows and related notes).

The financial statements are presented in Sterling (£m's).

#### **Going Concern**

The financial statements have been prepared on a going concern basis which the directors consider to be appropriate for the following

The Places for People Group (Group) has reviewed all of its business forecasts and projections and has produced a revised 10-year business plan for the year ending 31 March 2021 this was approved by the Board in August 2020. Although the full impact of Covid-19 is still unknown, the Group has produced its forecasts on the latest information and experience in the markets in which it operates. In addition to the reviewed forecasts, the directors have also undertaken stress testing on these forecasts to understand the impact of an increasing severity of the implications from the pandemic.

The directors have reviewed the projected cash flows and the compliance with debt covenants of the Group and have overlaid a number of scenarios reflecting the potential impact of the Covid-19 pandemic. These scenarios include a 10% reduction in rent received for 12 months and a 5% reduction in rent for the following 12 months, no property sales for the remainder of the year with a 20% price reduction for the following 12 months and leisure centres to remain closed until 31 March 2021 with a phased re-opening over the following 12 months. As a result of these assumptions, and before any cost reductions are applied, management believe the liquidity of the Group at 31 March 2021 would be £566m and £346m at 31 March 2022 if the Group did not raise any additional finance to that which is currently available.

Places for People Homes is part of the Guarantor Group and can access funding from this Group pool, therefore the liquidity position of the Group supports the going concern assumption for the association.

The board, after reviewing the group budgets for 2020/21 and the group's medium term financial position as detailed in the business plan including changes arising from the Covid-19 pandemic, is of the opinion that, taking account of severe but plausible downsides, the association has adequate resources to continue in business for the foreseeable future.

Consequently, the Directors are confident that the association will have sufficient funds to continue to meet its liabilities as they fall due for at least 12 months from the date of approval of the financial statements and therefore have prepared the financial statements on a going concern basis.

#### **Significant Judgements**

The following are the significant judgements, apart from those involving estimations (which are set out separately below), that have been made in the process of applying the entity's accounting policies and that have the most significant effect on the amounts recognised in the financial statements.

#### 1. PRINCIPAL ACCOUNTING POLICIES (Continued)

#### Going Concern

In order to assess whether it is appropriate for the Association to be reported as a going concern, the management apply judgement, having undertaken appropriate enquiries and having considered the business activities and the principal risks and uncertainties. In arriving at this judgement there are a large number of assumptions and estimates involved in calculating future cash flow projections. This includes management's expectations of both property sales and rental turnover, operating costs, timing and quantum of future capital expenditure and estimates and cost of future funding. Sensitivity testing, involving challenging scenarios including reasonable worst case scenarios in respect of Covid-19, has been undertaken in respect of the assumptions used within the going concern assessment. As a result of these considerations the financial statements have been prepared on a going concern basis.

#### Lease classification

During the year ending 31 March 2019, the Association purchased the freeholds of a number of properties and assessed that the arrangement should be classified as a finance lease.

The Association considered the requirements of FRS 102 Section 20 which requires that, if a lease substantially transfers all the risks and rewards of ownership, it should be treated as a finance lease. It was determined that because the Association will retain ownership of the properties at the end of the 45 year lease period, alongside holding the risks and rewards of owning and managing the properties during this period, the Association substantially holds the risks and rewards of ownership.

The Association has reviewed this assessment for the year ended 31 March 2020 and concluded the arrangement should continue to be classified as a finance lease.

#### Investment properties

The Association owns a range of different property types. This requires the Association to assess which properties should be classified as investment properties as these properties are held at a market valuation, not at depreciated cost.

The Association considered the FRS 102 definition of investment property which refers to property held to earn rentals for capital appreciation, rather than for administrative purposes or for sale in the ordinary course of business. The Association has also reviewed Section 16 of FRS 102 that precludes the classification of property held primarily for the provision of social benefits being classified as investment property. The Association has applied this by judging that rental properties without public subsidy attached to them are investment properties.

#### **Accounting estimates**

The nature of estimation means that actual outcomes may differ from the estimates made.

#### Residual value of social housing properties

It is considered that the estimate of residual value of social housing properties has a significant impact on the carrying amount of social housing assets. The Association considers the residual value of social housing property structure to be cost. The net book value of completed social housing properties is £1.9bn. The residual value of social housing property structure is £199m above the carrying value as at 31 March 2020. A 10% reduction in residual value would result in no impact to the depreciation charge.

## Defined benefit pension schemes

The Association has defined benefit obligations relating to two pension schemes. Note 25 sets out the details for these schemes and the assumptions made to assess the net scheme benefit as at the reporting date. The Association engages qualified actuaries to advise on an appropriate discount rate. A decrease in the discount rate used of 0.1% is estimated to reduce scheme total deficits by £3.7m.

#### Investment properties

In addition to judging whether or not properties are categorised as investment properties, the Association is also required to estimate the fair value of investment properties on an annual basis. To facilitate this estimation, the Association engaged Savills, a leading professional adviser, to use RICS guidance and the requirements of the Red Book to complete a full valuation of the Association's investment properties. The results of the valuation exercise have been subjected to management scrutiny and challenge.

#### 1. PRINCIPAL ACCOUNTING POLICIES (Continued)

Recoverability of Stock

The Association has £109.0m of stock at 31 March 2020 (2019: £109.9m), comprising land of £6.8m, properties in construction of £70.6m and completed properties of £31.6m. FRS 102 section 13 requires stock to be measured at the lower of cost and estimated selling price less costs to complete and sell. The Association also undertakes sensitivity analysis and has assessed that that a short-term drop in expected selling prices of our completed properties of 10% would not result in a material impairment charge.

The Association monitors development projects and properties held for sale on an ongoing basis and uses rigorous appraisal techniques to estimate the recoverable amount of stock. Realistic financial projections are used on an individual site basis to allow management to estimate that land and property are held at the appropriate amount. The Association makes judgements to assess the achievable selling price for properties including assessing the views of specialist advisers on the UK housing market and future house price inflation. Management also consider detailed information relating to geographical area and property type. As such the Association judges that stock is held at the lower of cost and estimated selling price less costs to complete and sell.

#### Turnover

Turnover represents rental and service charge income receivable (net of void losses), income from the sale of properties, income from the sale of the first tranche of shared ownership properties, fees, grant amortisation and revenue grants from local authorities and Homes England, mortgage broker fees, equity loan fee income, personal loans interest and loan service delivery fees and other income

Rental income is recognised from the point the property becomes available for letting, net of any voids. Income from land and property sales is recognised when the risks and rewards of ownership have passed to the purchaser. Long term contract revenue is recognised based on the total contract value and the stage of completion of the contract. Mortgage fee income is recognised over the term of the contract. Other income is recognised upon the delivery of services.

All turnover arises from activities within the United Kingdom.

#### **Corporation tax**

The Association is liable to United Kingdom Corporation Tax.

The charge for taxation for the year is based on the profit for the year end and includes current tax on the taxable profit for the year and deferred taxation. Deferred taxation is recognised in respect of all timing differences between the treatment of certain items for taxation and for accounting purposes which have arisen but not reversed by the statement of financial position date.

#### VAT

The majority of the Association's turnover is exempt from VAT. However, certain activities are subject to VAT and give rise to VAT recovery. Where appropriate, costs are stated including irrecoverable VAT.

#### Pensions

There are three pension schemes, two of which are defined benefit pension schemes based on final pensionable salary. Details of the schemes are set out in Note 25.

Employees joining the Association have the option of joining the Places for People Group Stakeholder Scheme ('Stakeholder Scheme'), a defined contribution scheme. The costs of contributing to the Stakeholder Scheme are accounted for as an expense in the year in which they occur. Contributions from the Association and participating employees are paid into independently administered funds. These payments are made in accordance with triennial calculations by professionally qualified independent actuaries.

Pension scheme assets are measured by independent experts using market values. Pension scheme liabilities are measured using a projected unit method and discounted at the current rate of return on a high quality corporate bond of equivalent term and currency to the liability.

Pension scheme surpluses are recognised where there is an unconditional right to a refund of that surplus. Pension scheme deficits are recognised in full. The movement in scheme surplus or deficit is split between operating charges, finance costs and, in other comprehensive income, actuarial gains and losses.

The Association participates in the Social Housing Pension Scheme (SHPS), a multi-employer defined benefit scheme. During the year 31 March 2019, the Association recognised its individual share of the SHPS scheme deficit following an exercise carried out by independent actuaries to identify each member's share of the deficit. Prior to this, the Association recognised a liability based on the present value of the agreed deficit reduction contributions. The change in the liability as a result of the change in estimate has been recognised in other comprehensive income as indicated in the amendments made to FRS 102 Section 28 'Employee Benefits'. The inyear movement in the scheme deficit is split between operating charges, finance costs and, in other comprehensive income, actuarial gains and losses.

#### 1. PRINCIPAL ACCOUNTING POLICIES (Continued)

#### **Housing Properties**

Housing properties are those held primarily for the provision of social benefits. Housing properties are stated at the lower of depreciated cost or its recoverable amount. Cost is taken as the purchase price together with costs of acquisition and improvements, attributable administrative costs and interest costs incurred, including related development and administrative costs and interest payable.

The Association capitalises expenditure on housing properties which results in an increase in either the existing use value of the property or the disposal value of the property.

#### **Investment properties**

Properties held for rental income or capital appreciation that are not held primarily for the provision of social benefit are held as investment properties at fair value, with changes to fair value recognised in the statement of comprehensive income.

#### Land

Land is stated at lower of cost or its recoverable amount. Land purchased for the development of properties which are planned to be subsequently owned and managed by the Association is recorded in housing properties. Land purchased for the development of properties to be sold is held within stock in current assets.

#### Other fixed assets

Other fixed assets are recognised initially at cost and subsequently held at the lower of depreciated cost or its recoverable amount.

#### Depreciation

Fixed assets, other than freehold land and investment properties, are depreciated at rates calculated to reduce the net book value of each component element to its estimated residual value, on a straight line basis over the expected remaining useful economic life of the component. Freehold land is not depreciated. The estimated lives of assets and components is as shown in the table below.

<u>Assets</u>	Depreciation period (years)
Rented housing & commercial properties:	
Kitchens	20
Bathrooms	20
Boilers	15
External windows & doors	30
Roofs	45
Fire safety systems	20
Fencing	30
Digital TV aerials	10
Lifts	20
Social Alarms	From 20-40
Surveys	15
Initial and replacement scheme assets	From 1 to 5
Other elements (new build)	100-125
Other elements (rehab)	80
Other elements (leasehold)	Lesser of term
Shared Ownership housing:	
All elements (new build)	100
All elements (rehab)	80
All elements (leasehold)	Lesser of term
Other fixed assets:	
Offices (new build)	100
Offices (rehab)	80
Office refurbishment	From 10-20
Offices (long leasehold)	Lesser of term
Offices (short leasehold)	Terms of lease
Plant & Equipment	5
Cars and commercial vehicles	5
Computer hardware, software and infrastructure	From 3-15

#### 1. PRINCIPAL ACCOUNTING POLICIES (Continued)

#### Fixed asset investments

Fixed asset investments are measured at cost. An annual review is carried out by management to assess if there are any triggers that would lead to an impairment review. In the event of any impairment, the investment is measured at the lower of its recoverable amount or its value in use. Investments in joint ventures are recognised initially at cost and subsequently measured using the equity method.

#### Stock

Properties purchased for improvement for sale are treated as current assets and all other housing properties are treated as tangible fixed assets. Properties held as current assets are stated at the lower of cost and estimated selling price less costs to complete and sell.

Stock includes land and property held with the intention to sell, including assets under construction and those purchased for improvement prior to sale. Stock is stated at the lower of cost and estimated selling price less costs to complete and sell with any provisions being charged to cost of sales. The cost of stock is the purchase price together with costs of acquisition and attributable overhead costs.

All land and property held within stock is subject to regular appraisal to confirm the assets are recoverable at least at the carrying value.

Included within stock are amounts in respect of the expected percentage of sales under first tranche disposal for shared ownership properties. Proceeds from first tranche disposals are recognised in turnover. The unsold equity of shared ownership properties is recognised within housing properties.

#### **Impairment**

An impairment review is undertaken when there is an indication the asset may be impaired. If assets are found to be impaired, the amount of impairment is disclosed in Note 3.

When undertaking impairment reviews to assess whether assets or cash generating units are held at the lower of cost or recoverable amount, recoverable amount is defined as its value in use. Recoverable amount is normally assessed using discounted cash flow techniques for all anticipated cash flows to generate a net present value.

Costs are assigned to all schemes on a detailed basis, including mixed tenure schemes.

The Association defines cash generating units as housing schemes except where its schemes are not sufficiently large enough in size and it is more appropriate to consider individual assets. This approach supports effective appraisal of housing schemes as it aligns with the management and operation of the business.

#### Long term contracts

Long term contracts are stated at cost plus attributable profit after providing for anticipated future losses and contingencies. Progress payments received are deducted from these amounts. Cost includes appropriate attributable overheads. Long term contract work in progress is included in debtors as amounts recoverable on contracts.

Cash retentions relating to customers and contractors are recognised, within debtors and creditors respectively, in line with the terms and stage of the relevant contract. Cost accruals for works completed but not yet invoiced by suppliers and costs estimated for defect remediation are recognised in line with profit recognition on the project and held until actual costs are incurred.

#### **Social Housing Grant and Other Capital Grant**

Government grants are included within creditors in the statement of financial position and credited to the statement of comprehensive income over the expected useful lives of the assets to which they relate or in periods in which the related costs are incurred.

When Social Housing Grant (SHG) in respect of housing properties in the course of construction exceeds the total cost to date of those housing properties, the excess is shown as a current liability.

Where SHG or other grants are retained following the disposal of property, it is shown under the Disposal Proceeds and Recycled Capital Grant Funds within creditors. These funds will be used for the provision of new social housing for rent and sale and become repayable if unutilised.

#### 1. PRINCIPAL ACCOUNTING POLICIES (Continued)

#### **Concessionary Loans**

The Association has a HomeBuy arrangement which is considered to be a concessionary loan.

Under the HomeBuy scheme, the Association receives HomeBuy grant representing a percentage of the open market purchase price of a property in order to advance interest free loans to a homebuyer. The loans advanced by the Association meet the definition of concessionary loans and are shown as fixed assets investments on the statement of financial position. The HomeBuy grant provided by the government to fund all or part of a HomeBuy loan is classified as a creditor due in more than one year.

#### **Financial Instruments**

The Association has elected to apply the recognition and measurement provisions of International Accounting Standard 39 as allowed by FRS 102 sections 11 and 12. Financial instruments are initially recorded at fair value. Subsequent measurement depends on the designation of the instrument as follows:

- Debt service reserves held in trust as security against debt holdings are categorised as held-to-maturity and measured at amortised cost using the effective interest method.
- Loans and mortgages receivable are categorised as loans and receivables and measured at amortised cost using the
  effective interest method.
- Amounts recoverable on long term contracts are included with debtors.
- Other assets, including trade investments and joint venture investments and assets that are short-term in nature such as
  cash and receivables are predominantly categorised as loans and receivables and measured at amortised cost using the
  effective interest method.
- Discounted bonds are shown at their redemption value less deferred interest. Deferred interest represents the discount on the issue of the discounted bonds. Discounts are recognised in the statement of comprehensive income on an effective yield basis.
- Derivatives, comprising interest rate and currency swaps, are held at fair value. Where a derivative financial instrument is designated as a hedge of the variability in cash flows of a recognised asset or liability, or a highly probable forecast transaction, the effective part of any gain or loss on the derivative financial instrument is recognised directly in reserves. Any ineffective portion of the hedge is recognised immediately in the statement of comprehensive income account. Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recorded in the statement of comprehensive income immediately, together with any changes in the fair value of the hedged item that is attributable to the hedged risk. The associated cumulative gain or loss is removed from equity and recognised in the statement of comprehensive income account in the same period or periods during which the hedged forecast transaction affects profit or loss.
- The cost of raising finance is amortised over the period of the associated financial instrument. The deferred cost is offset against the liability recognised in the statement of financial position.
- Financial liabilities are predominantly measured at amortised cost using the effective interest method.

The effective interest rate includes interest and all directly attributable incremental fees and costs.

Derivatives require fair value measurement each year and consequently they are subject to categorisation under the hierarchy approach.

Cash at bank and in hand in the statement of financial position comprises all cash and cash equivalents that mature or are convertible within one month or less.

The Association is required to set aside sums in respect of future maintenance of certain properties subject to leasehold arrangements. These sums are held in a separate bank account to which interest is added and tax deducted. Amounts accumulated in the fund are included within current asset investments and within creditors in the statement of financial position.

Other debtors, including tenant arrears, and creditors with no stated interest rate and receivable or payable within one year are recorded at transaction price. Any losses arising from impairment are recognised in the statement of comprehensive income.

#### 1. PRINCIPAL ACCOUNTING POLICIES (Continued)

#### **Foreign Currency**

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transactions or if hedged forward, at the rate of exchange under the related forward currency contract. Monetary assets and liabilities denominated in foreign currencies are translated using the contracted rate or the rate of exchange ruling at the statement of financial position date and gains or losses on translation are included in the statement of comprehensive income.

#### Leases

The Association classifies finance leases as those where the risk and reward of ownership of the leased asset has transferred to the Association. Other leases are classified as operating leases.

Assets obtained under finance leases are capitalised as tangible fixed assets and depreciated over the shorter of the lease term and their economic useful lives. Obligations under finance leases are included in creditors net of the finance charge allocated to future periods. The finance element of the rental is charged to the statement of comprehensive income using the effective interest rate method.

Costs in respect of operating leases are charged to the statement of comprehensive income on a straight line basis over the lease term. Income in respect of operating leases where the Association is the lessor is recognised in the statement of comprehensive income on a straight line basis over the lease term, reduced by the cost of any lease incentives.

# 2. TURNOVER, COST OF SALES, OPERATING COSTS AND OPERATING SURPLUS

,			2020					2019		
	Turnover	Cost of sales	Operating costs	Other operating items	Operating surplus	Turnover	Cost of sales	Operating costs	Other operating items	Operating surplus
	£m	£m	£m	£m	£m	£m	£m	£m	£m	£m
Social housing lettings (note 3)	202.0	-	(100.7)	-	101.3	198.8	-	(96.7)	-	102.1
Other social housing activities										
Social housing property sales	-	-	(0.3)	-	(0.3)	0.5	-	(0.6)	-	(0.1)
Shared Ownership property sales	8.3	(6.6)	(0.6)	-	1.1	4.8	(3.7)	(0.3)	-	0.8
Charges for support services	0.2	<u>-</u>	(0.2)	-	<u>-</u>	0.3		(0.2)		0.1
	210.5	(6.6)	(101.8)	-	102.1	204.4	(3.7)	(97.8)	-	102.9
Non-social housing activities	102.6	(48.1)	(28.3)		26.2	59.9	(19.3)	(27.5)	-	13.1
	313.1	(54.7)	(130.1)	-	128.3	264.3	(23.0)	(125.3)	-	116.0
Surplus on sale of fixed assets (note 4)	-	-	-	5.5	5.5	-	-	-	14.6	14.6
(Loss)/gain on revaluation of investment properties	-	-	-	(6.5)	(6.5)	-	-	-	0.4	0.4
	313.1	(54.7)	(130.1)	(1.0)	127.3	264.3	(23.0)	(125.3)	15.0	131.0
	2020	2019								
	£m	£m								
Social housing activities	210.5	204.4								
Non-social housing activities										
Non-social housing property sales	62.0	9.4								
Non-social construction	5.4	12.5								
Non-social housing lettings	31.6	33.9								
Mortgages and Equity loans	3.0	3.1								
Other	0.6	1.0								
	313.1	264.3								

3	INCOME AND EXPENDITURE FROM SOCIAL HOUSING LETTING	C
Э.	THEOME AND EXPENDITORE EXOM SOCIAL HOUSING LETTING	

INCOME AND EXPENDITURE I ROM SOCIAL II	JUDING ELITINGS	2020		2010
	0	2020		2019
	General needs housing	Other	Total	Total
	£m	£m	£m	£m
Income				
Rent receivable net of identifiable service charges	156.5	5.8	162.3	160.5
Service charge income	16.1	0.1	16.2	15.3
Amortised government grants	9.6	0.5	10.1	10.1
Revenue guarantee	5.4	-	5.4	5.4
Other income	8.0	-	8.0	7.5
Turnover from social housing lettings	195.6	6.4	202.0	198.8
Expenditure on social housing lettings activities				
Management	(26.3)	(0.2)	(26.5)	(25.1)
Service charge costs	(15.7)	(0.2)	(15.9)	(15.3)
Routine maintenance	(23.9)	(0.1)	(24.0)	(23.3)
Planned maintenance	(7.4)	-	(7.4)	(7.9)
Major repairs expenditure	(3.2)	-	(3.2)	(3.0)
Bad debts	(1.5)	-	(1.5)	(1.3)
Depreciation on housing assets	(15.5)	(0.1)	(15.6)	(14.0)
Intra group property recharges	(5.3)	-	(5.3)	(5.3)
Other costs	(1.3)		(1.3)	(1.5)
Operating costs on social housing lettings	(100.1)	(0.6)	(100.7)	(96.7)
Operating surplus on social housing lettings	95.5	5.8	101.3	102.1
Void Losses	(1.5)		(1.5)	(1.4)

#### 4. SALE OF FIXED ASSETS

SALE OF FIXED ASSETS				
		20	20	
	Sale proceeds	Cost of sales	Other sales expenses	Surplus
	£m	£m	£m	£m
Sale of housing assets	13.2	(8.0)	(0.4)	4.8
Sale of fixed asset investments	6.9	(5.9)	(0.3)	0.7
	20.1	(13.9)	(0.7)	5.5
		20	19	
	Sale proceeds	Cost of sales	Other sales expenses	Surplus
	£m	£m	£m	£m
Sale of housing assets	11.7	(9.3)	(0.8)	1.6
Sale of fixed asset investments	229.0	(213.7)	(2.3)	13.0
	240.7	(223.0)	(3.1)	14.6

#### 5. DIRECTORS EMOLUMENTS

The ultimate Group parent, Places for People Group Limited, has determined that subsidiary governance is achieved through functional management arrangements.

The Group has created posts for functional managers, whose responsibilities may cover more than one Group member. Executive Directors emoluments during the year were met by Places for People Group Limited.

Aggregate emoluments, excluding pension contributions, paid to Non-Executive Directors in the year was £42,463 (2019: £nil). This excludes any emoluments that were met by Places for People Group Limited.

Included within operating costs is a share of the salary costs of the Board Members.

#### 6. EMPLOYEE INFORMATION

The average number of employees expressed as full time equivalents	2020	2019
(including the Executive Directors) employed during the year was:	No.	No.
Managing housing services	1,054	976
Developing and selling houses	70	72
Care services	17	21
	1,141	1,069

Average number of employees is calculated by ascertaining for each calendar month in the financial year, the number of persons, by category, employed by the company. The monthly numbers are then added together and divided by the number of months in the financial year.

	2020	2019
Staff costs (for the above persons):	£m	£m
Wages and salaries	40.4	36.5
Severance costs	0.7	0.1
Social security costs	4.0	3.7
Other pension costs	3.8	3.2
_	48.9	43.5

Remuneration banding for key management personnel is disclosed below, which is considered by the Places for People Group to be Executive Directors and members of the Group management team, which includes staff with authority and responsibility for planning, directing and controlling activities of the Group's operations.

	2020	2019
	No.	No.
£60,000 - £69,999	1	1
£70,000 - £79,999	1	1
£80,000 - £89,999	1	1
£90,000 - £99,999	1	3
£100,000 - £109,999	1	-
£110,000 - £119,999	1	1
£160,000 - £169,999	-	1
£240,000 - £249,999	-	1

7.	INTEREST RECEIVABLE AND SIMILAR INCOME		
		2020	2019
		£m	£m
	On financial assets not at fair value through income and expense:		
	Interest receivable on loans to related undertakings	10.0	10.9
	Other interest receivable	11.8	5.0
	Dividend receivable	0.6	6.4
	Interest receivable on cash deposits	0.1	
		22.5	22.3
8.	INTEREST PAYABLE AND SIMILAR CHARGES		
		2020	2019
	On financial liabilities not at fair value through income and expense:	£m	£m
	On loans from related undertakings	40.7	31.2
	On bank loans and overdrafts	57.4	66.9
	On finance leases	10.5	10.3
	In respect of Recycled Capital Grant Fund	0.2	0.2
		108.8	108.6
	On defined benefit retirement schemes:		
	Expected return on pension assets	(5.9)	(5.8)
	Interest on scheme liabilities	5.9	6.0
		-	0.2
	Less: Capitalised interest	(0.4)	(0.1)
		108.4	108.7
	Capitalisation rate used to determine the finance costs capitalised during the year:	3.20%	5.22%
9.	SURPLUS ON ORDINARY ACTIVITIES BEFORE TAXATION		
		2020	2019
	Surplus on ordinary activities before taxation is stated after charging:	£m	£m
	Depreciation and impairment:		
	Tangible fixed assets	18.3	16.7
	Payments under operating leases:		
	Motor vehicles	3.2	4.9
	Housing properties	0.7	0.7

Auditor's remuneration in relation to audit services in the year was £80,000 (2019: £55,000).

10.	TAXATION		
		2020	2019
	a) Analysis of charge in period	£m	£m
	Current tax		
	UK corporation tax on surplus of the period	-	2.4
	Adjustments in respect of prior periods	(4.9)	0.3
	Group relief payable	4.5	1.8
	Total current tax on surplus on ordinary activities	(0.4)	4.5
	Deferred tax (note 10e)		
	Origination and reversal of timing differences	1.5	1.7
	Adjustments in respect of prior periods	0.3	(0.6)
	Effect of tax rate change on opening balance	(0.3)	-
	Total deferred tax	1.5	1.1
	Tax on surplus on ordinary activities (note 10c)	1.1	5.6
	b) Tax included in company statement total other comprehensive income		
	The tax charge/(credit) is made up as follows:	2020	2019
		£m	£m
	Pension surplus/deficit	11.4	1.3
	Fair value adjustment on swaps	(2.0)	0.5
		9.4	1.8
	c) Factors affecting tax charge for period		
	The tax assessed is lower than the standard rate of corporation tax in the UK of 19% (2019: 19%). The below:	ne differences a	re explained
	Surplus on ordinary activities before tax	41.4	44.6
	Surplus on ordinary activities multiplied by the standard rate of corporation tax in the UK of 19% (2019: 19%)	7.9	8.5
	Effects of:		

## d) Factors that may affect future tax charges

Fixed asset differences

Rate difference

Income not deductible for tax purposes

Movement in unrecognised deferred tax

Adjustments in respect of prior periods

Tax charge for period (note 10a)

The main rate of corporation tax was reduced to 19% with effect from 1 April 2017. The rate of corporation tax will be reduced to 17% (effective 1 April 2020) as substantively enacted in Finance Act 2016 on 6 September 2016. This change will reduce the company's future current tax charge accordingly.

(0.7)

(0.9)

(0.6)

(4.6)

1.1

(1.7)

(0.6)

(0.3)

(0.3)

5.6

# 10. TAXATION (Continued)

	2020	2019
e) Provision for deferred tax	£m	£m
Accelerated capital allowances	2.5	1.5
Other short term timing differences	3.9	0.5
Capital losses	-	(0.1)
Interest rate and currency swaps gains/losses taken through other comprehensive income	(5.1)	-
Pension actuarial gains/losses taken through other comprehensive income	7.1	(4.3)
Provision for deferred tax	8.4	(2.4)
Provision at 1 April	(2.4)	(5.3)
Expense in the year in statement of comprehensive income	1.5	1.1
Effect of tax rate change on opening balance	(0.4)	-
Expense in the year in statement of comprehensive income in other comprehensive income	9.4	1.8
Adjustments in respect of prior periods	0.3	_
Provision at 31 March at 19% (2019: 19%) (note 17 & 19)	8.4	(2.4)

#### 11. HOUSING PROPERTIES

	Housing properties and land	Completed LSE & Shared Ownership housing properties	properties in the course of	LSE & Shared Ownership properties in the course of construction	Total housing properties
	£m	£m	£m	£m	£m
Cost					
At 1 April 2019	1,914.1	142.0	22.6	4.1	2,082.8
Additions	-	-	102.8	36.3	139.1
Transfer to completed schemes	97.6	33.3	(97.6)	(33.3)	-
Change of tenure	(0.6)	0.2	1.3	0.7	1.6
Transfer to sales account on disposal	(4.7)	(4.0)	-	-	(8.7)
At 31 March 2020	2,006.4	171.5	29.1	7.8	2,214.8
Depreciation and impairment					
At 1 April 2019	(265.1)	(13.3)	_	_	(278.4)
Charge for year:	(20311)	(13.3)			(=/0.1)
Depreciation	(15.6)	_	_	_	(15.6)
Eliminated on disposal:	( /				( /
Depreciation	0.8	0.4	-	-	1.2
At 31 March 2020	(279.9)	(12.9)			(292.8)
Net book value at 31 March 2020	1,726.5	158.6	29.1	7.8	1,922.0
Net book value at 1 April 2019	1,649.0	128.7	22.6	4.1	1,804.4
LSE denotes Leasehold Schemes for the Elderly.					
Housing properties comprise:				2020 £m	2019 £m
Freehold				1,845.5	1,721.5
Long leasehold				362.7	354.8
Short leasehold				6.6	6.5
				2,214.8	2,082.8

Additions to housing properties in the course of construction during the year include an apportionment of staff time directly spent on the administration of development activities amounting to £1.7m (2019: £0.7m).

Additions to housing properties in the course of construction during the year include capitalised interest of £0.4m (2019: £0.1m).

Expenditure on major works to existing properties during the year was £32.3m (2019: £29.5m).

# 12. OTHER FIXED ASSETS

## **Commercial & Office Properties**

	Computer equipment	Freehold	Long leasehold	Short leasehold	Fixtures & Fittings	Total
	£m	£m	£m	£m	£m	£m
Cost						
At 1 April 2019	32.3	15.5	10.7	3.7	6.5	68.7
Additions	12.1	2.0	0.8	0.2	-	15.1
Change of tenure	-	(3.7)	-	-	-	(3.7)
At 31 March 2020	44.4	13.8	11.5	3.9	6.5	80.1
Depreciation						
At 1 April 2019	(14.2)	(0.7)	(1.9)	(2.0)	(5.8)	(24.6)
Charge for year	(1.9)	(0.2)	(0.2)	(0.3)	(0.1)	(2.7)
At 31 March 2020	(16.1)	(0.9)	(2.1)	(2.3)	(5.9)	(27.3)
Impairment						
At 1 April 2019	-	(0.3)	(0.5)	-	-	(0.8)
At 31 March 2020		(0.3)	(0.5)	-		(0.8)
Net book value at 31 March 2020	28.3	12.6	8.9	1.6	0.6	52.0
Net book value at 1 April 2019	18.1	14.5	8.3	1.7	0.7	43.3

#### 13. FIXED ASSET INVESTMENTS

FIXED ASSET INVESTMENTS		
	2020	2019
	£m	£m
External investments and investment in related undertakings (a)	823.1	768.4
Investment property (b)	423.6	384.7
Total fixed asset investments	1,246.7	1,153.1
(a) External investments and investment in related undertakings	2020	2019
(a) External investments and investment in related under takings	£m	£m
Cost	2111	ZIII
	768.6	750.0
At 1 April	/00.0	/50.0
At 31 March	823.3	768.6
Accumulated impairment		
At 1 April and 31 March	(0.2)	(0.2)
Net book value at 31 March	823.1	768.4
Equity investments in related undertakings	431.8	431.8
Investments in joint venture undertakings	18.3	18.1
External investments	31.4	16.9
Cash deposits	27.9	43.2
Amounts due from related undertakings	261.6	205.9
Amounts due from joint venture undertakings	52.3	52.7
	823.3	768.6

The cash deposits are as follows:-

Investments in Debt Servicing Reserves are held in trust for the Association by the Prudential Trustee Company as security against the 6.625% Eurobond 2038, and the 5.09% secured Bond 2024, and by Abbey National Treasury Services as security against a fixed rate loan of £47 million. The reserves equate to one year's payment of interest and principal.

# 13. FIXED ASSET INVESTMENTS (Continued)

Places for People Homes	Limited equity inves	stments at cost a	are analysed	as follows:

Places for People Homes Limited equity investments at cost are analysed as follows.		
	2020	2019
	£m	£m
<u>Investments in related undertakings</u>		
Blueroom Properties Limited	36.0	36.0
Cityscape Edinburgh LLP	5.8	5.8
Lighthouse Court LLP	2.7	2.7
Places for People Financial Services Limited	1.0	1.0
Places for People Landscapes Limited	0.3	0.3
Places for People Scotland Limited	1.0	1.0
Places for People Ventures Limited	185.0	185.0
Places for People Ventures Operations Limited	200.0	200.0
	431.8	431.8
Investments in joint venture undertakings		
Eastwick & Sweetwater Projects (Holdings) Limited	18.1	18.0
South Ridge Development LLP	0.1	0.1
NG PFP JV LLP	0.1	-
	18.3	18.1
External investments		
Viridian Concepts Limited	0.2	0.2
Ilke Homes Holdings Limited	10.0	-
Picture Living LP	21.2	16.7
	31.4	16.9
(b) Investment properties		£m
At 1 April 2019		384.7
Additions		47.6
Change of Tenure		3.7
Revaluation in year		(6.5)
Disposals		(5.9)
At 31 March 2020	_	423.6

14.	HOMEBUY FIXED ASSET INVESTMENTS		
		2020	2019
		£m	£m
	Gross valuation		
	At 1 April	73.3	83.1
	Net appreciation in year	1.2	1.4
	Disposals in year	(11.0)	(11.2)
	At 31 March	63.5	73.3
	Other associated liabilities		
	At 1 April	(18.0)	(20.1)
	Net appreciation in year	(0.3)	(0.4)
	Disposals in year	2.7	2.5
	At 31 March	(15.6)	(18.0)
	Net book value at 31 March	47.9	55.3
15.	STOCK		
		2020	2019
		£m	£m
	Housing properties for sale		
	Buildings - Completed	31.6	6.5
	Buildings - In Progress	70.6	97.2
	Land	6.8	6.2
		109.0	109.9
16.	DEBTORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR		
		2020	2019
		£m	£m
	Other trade debtors	2.9	4.5
	Mortgages	1.6	2.1
	Derivative financial instruments held to manage the interest rate profile and currency risk	40.1	9.7
		44.6	16.3

<b>17.</b>	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	2020	2019
		£m	£m
	Rental debtors	8.1	7.0
	Less: provision for bad and doubtful debts	(3.2)	(3.0)
		4.9	4.0
	Agency leases	0.1	0.2
	Other trade debtors	9.5	6.0
	Development debtor	8.6	19.6
	Amounts due from related undertakings	10.7	7.1
	Amounts due from joint ventures	1.1	-
	Mortgages	0.1	0.2
	Corporation Tax	16.1	3.1
	Deferred tax (note 10)	-	2.4
	Other taxes	-	0.5
	Sundry debtors, prepayments and accrued income	13.2	8.8
	Derivative financial instruments held to manage the interest rate profile and currency risk	6.3	12.0
		70.6	63.9
12	CURRENT ASSET INVESTMENTS		
10.	CORRENT ASSET INVESTMENTS	2020	2019
		£m	£m
	Cash held as security	4.8	F 2
	Cash field as security	=======================================	5.2
19.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2020	2019
	Debt	£m	£m
	Housing and bank loans	12.8	25.4
	Debenture stocks and bonds	2.2	3.1
	Discount on bond issue	(5.2)	(5.1)
	Revaluation of foreign currency denominated debt	-	10.6
	Amounts owed to joint venture undertaking	-	1.8
	Amounts owed to related undertakings	-	62.2
	Finance lease	1.1	1.1
	Derivative financial instruments held to manage the interest rate profile and currency risk	4.0	2.5
	Other financial linkilities	14.9	101.6
	Other financial liabilities  Deferred Government Grant	10.1	10.1
		10.1 13.2	10.1
	Recycled Capital Grant Fund Disposals Proceeds Fund	0.1	11.2
	Interest on loans	34.3	- 27.2
	Trade creditors	7.6	5.3
	Deferred tax (note 10)	8.4	J.J -
	Other taxes	0.1	_
	Development creditor	20.2	25.4
	Other creditors and accruals	20.2	24.5
	Payments received on account	7.3	7.4
	Prepaid rent	4.0	4.4
		140.2	217.1
			217.11

#### 20. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	2020	2019
	£m	£m
Debt		
Housing and bank loans	193.3	201.3
Debenture stocks and bonds	725.3	727.5
Discount on bond issue	(33.1)	(37.4)
Amounts due to related undertakings	1,269.4	1,020.3
Obligations under finance lease	155.2	156.3
Revaluation of foreign currency denominated debt	35.6	7.2
Derivative financial instruments to manage the interest rate profile and currency risk	31.6	22.6
	2,377.3	2,097.8
Other financial liabilities		
Recycled Capital Grant Fund	26.6	28.9
Disposal Proceeds Fund	-	0.1
Deferred government grant	754.7	696.3
Amounts due to joint venture undertakings	-	0.2
HomeBuy grant	25.4	29.7
	3,184.0	2,853.0

The total value of the loans subject to a guarantee is £nil (2019: £nil).

All secured loans are supported by specific charges on the Group or Associations' housing properties and are repayable at varying rates of interest from, 5.09% - 10.99%, in instalments.

Included within housing and bank loans is £7.1m (2019: £8.2m) which relates to the cost of debt issue.

### 21. RECYCLED CAPITAL GRANT FUND AND DISPOSAL PROCEEDS FUND

## **RECYCLED CAPITAL GRANT FUND**

		Homes England		Greater London Authority	
		<b>2020</b> 2019		2020	2019
		£m	£m	£m	£m
At 1 April		29.3	28.5	10.8	15.5
Inputs to RCGF:	Grant recycled	7.3	6.2	1.3	1.4
	Interest Accrued	0.2	0.2	-	0.1
Recycling of grant:	New Build	(4.3)	(4.0)	-	(3.4)
	Transfers to other Group members	(0.6)	(1.6)	-	-
Repayment of grant to the HE/GLA	_	<u>-</u> _	-	(4.2)	(2.8)
At 31 March		31.9	29.3	7.9	10.8
Amounts 3 years old or older where repayment may be required		10.3	7.0	2.9	4.3
Total recycled capital grant fund		39.8	40.1		

# **DISPOSALS PROCEEDS FUND**

		Homes Eng	Homes England		ndon ty		
		<b>2020</b> 2019		2020	<b>20</b> 2019		
		£m	£m	£m	£m		
At 1 April		-	0.1	0.1	0.1		
Inputs to RCGF:	Grant recycled	-	-	-	-		
Recycling of grant:	New Build	-	(0.1)	-	-		
	Other	-	-	-	-		
At 31 March				0.1	0.1		
Amounts 3 years old or older	where repayment may be required	<u> </u>		0.1	_		
Total disposal proceeds for	und	0.1	0.1				

# 22. NON-EQUITY SHARE CAPITAL

	2020	2019
Issued, allotted and fully paid shares of £1 each	£	£
At 31 March	7	7

The shares are not transferable or redeemable. Payment of dividends or other benefits to shareholders is forbidden by the Association's rules.

On a return of capital on a winding-up, no member shall receive any property or sum beyond their £1 entitlement.

## 23. CAPITAL COMMITMENTS

	2020	2019
	£m	£m
Capital expenditure authorised and contracted but not provided for within the financial statements	110.7	54.2
Additional expenditure authorised by the Board	503.3	425.7

The above commitments will be financed in accordance with the Group Treasury management policy which is detailed in the Places for People Group consolidated accounts.

Non-cancellable operating lease rentals are payable as follows:

	2020	2019
	£m	£m
Motor vehicles and equipment		
In one year or less	2.4	1.6
In one year or more but less than five years	3.2	2.0
	5.6	3.6
Land and buildings		
In one year or less	0.7	0.7
In one year or more but less than five years	2.7	2.7
In more than five years	6.8	7.4
	10.2	10.8

### 24. FINANCIAL INSTRUMENTS

#### Financial risk management objectives and policies

The Places for People Group board of directors has overall responsibility for the establishment and oversight of the Group's risk management framework. The board of directors has established the Audit & Risk Committee, which is responsible for developing and monitoring the Group's risk management policies. The Committee reports regularly to the board of Directors on its activities.

The Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities. The Group, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Group Audit & Risk Committee oversees how management monitors compliance with the Association's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to risks faced by the Association. The Group Audit & Risk Committee is assisted in its oversight role by Business Assurance. That team undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the Audit & Risk Committee.

The Association's Treasury function is responsible for the management of funds and control of the associated risks. Its activities are governed in accordance with Board approved policy and are subject to regular audit. The function does not operate as a profit centre. The Association's policy is to retain minimal cash whilst targeting facilities to finance 1 year's cash flow. Cash projections cover a 3 year period to continuously monitor future borrowing requirements.

The net cash generated from operating activities was £129.6m (2019: £144.1m). Places for People Homes had further available facilities of £735.0m (2019: £775.0m) and the Group has established a European Medium Term Note Programme of £553.5m (2019: £682.5m) for future fundraising.

#### Market risk

Market risk comprises interest rate risk, currency risk and other price risk.

#### Interest rate risk

The Association's strategy is to contain interest rate risk within 30% of the loan book, with the Board exercising a strict control over derivative transactions; currently 76% of debt is either held at fixed rates of interest or hedged against adverse rate movements.

The Association manages its exposure to this risk through a mix of debt at fixed rates of interest and interest rate hedging techniques.

It is estimated that each quarter percent increase in interest rates would increase interest payable costs by £0.7m per annum. Due to the low levels of cash and cash deposits held, the impact of a change in the interest rate on interest receivable is insignificant.

## **Currency risk**

The Association has no overseas subsidiaries and trades only in sterling. The Association has some bonds which are denominated in foreign currency. The Association's strategy is to mitigate currency risk arising from foreign currency denominated debt. This is achieved using cross currency swaps. Currency cash flows exposure is fully hedged, therefore a change in the foreign currency rate would be fully offset by the swaps.

### 24. FINANCIAL INSTRUMENTS (Continued)

#### Other price risk

The Association is impacted by general changes in price levels and specifically the Retail Price Index (RPI). This is because some payments to retail bond holders are directly linked to the RPI.

It is estimated that each quarter percent increase in RPI would increase interest payable costs by £0.3m per annum.

#### Credit risk

Credit risk arises from exposure to the risk of a loss if a counterparty fails to perform its obligations to the Group. This relates to exposures to financial institutions for investments and cash deposits placed, with corporates for credit granted in the course of operations and with individuals for rent receivable and loans granted.

The Association's credit exposure is virtually nil all within the United Kingdom.

Whilst the Association's maximum exposure to credit risk is best represented by the carrying value of the individual assets, in most cases the likely exposure is far less due to the nature of the debt held, credit status of counterparties, security held and other actions taken to mitigate the risk to the Association as described below:

- In respect of investments and deposits placed, the Association has established strict counterparty credit limits based on the overall level of its investment activity and the credit quality of the institutions with which investments are placed. External fund managers are employed to manage investment in government securities which are held as debt reserves to credit enhance certain loan stocks; these reserves are held at levels in excess of covenanted requirements in order to manage against the risk of short-term movements in financial markets.
- In respect of financial derivative instruments, the Association treasury team currently performs a weekly review of the credit ratings of all its financial institution counterparties. The credit risk on liquid funds and derivative financial instruments is managed through the Association's policies of monitoring counterparty exposure, concentration of credit risk through the use of multiple counterparties and the use of counterparties of investor grade quality.
- In respect of individuals, tenants arrears are reported each working day and dedicated teams are assigned to maximise debt recovery. In addition more than half of arrears are collected directly from local authorities reducing the Association's exposure to individual tenant's credit risk.
- Loans made to customers to purchase Association developed houses are secured by a charge against the relevant property.

### Liquidity risk and refinancing exposure

Liquidity risk is the risk that the Association will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Association's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when they fall due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Association's reputation.

Interest rate risk is considered to be a key component of both market and liquidity risk.

The Association policy is to minimise liquidity and refinancing risk, with the aim to hold facilities which cover the first 12 months of its 36 month cash requirement projections. The Association is in compliance with all of its financial covenants contained within its loan documents and loan stocks trust deeds. The Association defines its refinancing risk as loans which do not include some form of amortisation or sinking fund.

The Association utilises short-term revolving bank debt as a consequence of its sales programme. Currently 33.6% of debt matures within the next 5 years, of which 0.8% of debt matures during the next financial year.

### Hedging

The Association hedges its currency risk by taking out fixed/fixed cross currency interest swaps to fix the GBP value of both interest and principal repayable under the foreign currency denominated debt. As at 31st March 2019 the Association held cross currency interest rate swaps with a favourable mark to market value of £18.1m (2019: £0.2m adverse) and interest rate swaps with a mark to market value of £9.2m adverse (2019: £3.3m adverse). The currency swaps are held at fair value as disclosed in note 20.

### Liquidity Risk

The interest rate risk analysis below is considered to be a key component of the Association's liquidity risk.

# 24. FINANCIAL INSTRUMENTS (Continued)

### Ageing Profile and Interest Rate Risk of Financial Instruments

For each class of interest bearing financial asset and financial liability, the following tables indicate the range of interest rates effective at the statement of financial position date, the carrying amount on the statement of financial position and the periods in which they reprice, if earlier than the maturity date. The tables take into account interest-bearing assets and liabilities only.

The ageing profiles below include the impact of hedging transactions, all of which have cash flow movements in line with the impact in the statement of comprehensive income.

### Ageing profile and Interest Rate Risk of Financial Assets as at 31 March 2020

	Effective interest rate	Total carrying amount	Within 1 year	1-2 years	2-3 years	3-4 years	4-5 years	Over 5 years
	%	£m	£m	£m	£m	£m	£m	£m
Fixed asset investments:								
Fixed rate	3.88%	126.9	3.0	-	55.5	10.0	11.6	46.8
Floating rate	2.51%	156.7	77.3	50.6	-	20.5	-	8.3
Amounts due								
from related undertakings	6.21%	41.9	-	-	-	25.4	<u>-</u>	16.5
	_	325.5	80.3	50.6	55.5	55.9	11.6	71.6
Mortgages and loans		1.7	0.1	0.1	0.1	0.1	0.1	1.2
Derivative financial instruments hel manage the interest rate profile an								
risk	_	44.1	4.0	4.1	9.1	5.0	8.2	13.7
	_	371.3	84.4	54.8	64.7	61.0	19.9	86.5

All financial assets carry a fixed interest rate unless otherwise shown.

Comparative figures as at 31 March 2019 were, as follows:

	Effective interest rate %	Total carrying amount £m	Within 1 year £m	1-2 years £m	2-3 years £m	3-4 years £m	4-5 years £m	Over 5 years £m
Fixed asset investments:								
Fixed rate	3.75%	125.5	-	3.0	-	54.0	-	68.5
Floating rate	3.76%	111.6	8.6	23.6	51.5	-	19.6	8.3
Amounts due								
from related undertakings	6.42%	43.3	-	-		-	28.6	14.7
		280.4	8.6	26.6	51.5	54.0	48.2	91.5
Mortgages and loans		2.4	0.2	0.2	0.2	0.2	0.2	1.4
Derivative financial instruments he manage the interest rate profile a								
risk		21.7	12.0	1.3	1.2	2.6	1.0	3.6
	_	304.5	20.8	28.1	52.9	56.8	49.4	96.5

# 24. FINANCIAL INSTRUMENTS (Continued)

Ageing Profile and Interest Rate Risk of Financial Liabilities as at 31 March 2020

	Effective interest rate	Total	Within 1 year	1-2 years	2-3 years	3-4 years	4-5 years	Over 5 years
	%	£m	£m	£m	£m	£m	£m	£m
Stocks and bonds:								
Fixed rate	5.86%	1,042.4	38.2	38.1	38.2	34.5	260.6	632.8
Discount on bond issue	_	(38.0)		-	-	-	-	(38.0)
	_	1,004.4	38.2	38.1	38.2	34.5	260.6	594.8
Housing and other loans:								
Fixed rate	3.68%	1,624.9	67.4	73.8	126.2	53.9	85.6	1,218.0
Floating rate	3.03%	220.8	6.1	6.1	87.4	34.7	86.5	-
Index linked	0.88%	194.1	0.7	49.9	0.3	0.3	45.7	97.2
	_	3,044.2	112.4	167.9	252.1	123.4	478.4	1,910.0
Finance leases	6.00%	458.7	11.5	11.5	11.5	11.5	11.5	401.2
Derivative financial instruments held	l to							
manage interest rate risk	_	35.3	4.0	4.0	3.9	3.9	3.9	15.6
	_	3,538.2	127.9	183.4	267.5	138.8	493.8	2,326.8

All financial liabilities carry a fixed interest rate unless otherwise shown.

Comparative figures as at 31 March 2019 were, as follows:

	Effective							
	interest		Within 1	1-2	2-3	3-4	4-5	Over 5
	rate	Total	year	years	years	years	years	years
	%	£m	£m	£m	£m	£m	£m	£m
Stocks and bonds:								
Fixed rate	5.86%	1,084.3	41.8	38.2	38.1	38.2	34.5	893.5
Discount on bond issue	_	(42.5)	-	-		-	-	(42.5)
	_	1,041.8	41.8	38.2	38.1	38.2	34.5	851.0
Housing and other loans:								
Fixed rate	3.64%	1,290.0	122.5	40.9	38.8	105.9	35.3	946.6
Floating rate	1.48%	207.0	5.3	12.4	5.1	68.6	27.5	88.1
Index linked	2.33%	98.9	3.4	0.7	49.1	0.3	0.3	45.1
	_	2,637.7	173.0	92.2	131.1	213.0	97.6	1,930.8
Finance leases	6.00%	470.1	11.5	11.5	11.5	11.5	11.5	412.6
Derivative financial instruments held to	)							
manage interest rate risk	_	25.0	2.5	2.5	2.4	2.0	1.8	13.8
	_	3,132.8	187.0	106.2	145.0	226.5	110.9	2,357.2
	_							

Trade and other payables are not included in the above tables as they are non-interest bearing and are not subject to interest rate risk.

## **Borrowing facilities**

	2020	2019
At 31 March Places for People Homes had undrawn committed borrowing facilities expiring as follows:	£m	£m
In one year or less, or on demand	210.0	135.0
In more than one year but not more than two years	300.0	265.0
In more than two years	225.0	375.0
	735.0	775.0

£62.5m of the undrawn committed borrowing facilities require fixed charge security to be placed with lenders (2019: £111.2m).

# 24. FINANCIAL INSTRUMENTS (Continued)

### Fair values of financial assets and financial liabilities

Set out below is a comparison by category of carrying values and fair values of all of the Association's financial instruments. None of the financial assets or liabilities have been reclassified during the year.

		20	20	20	19
		Book value	Fair value	Book value	Fair value
	Note	£m	£m	£m	£m
Financial assets					
Fixed asset investments	13 & 14	871.0	874.0	823.7	827.5
Current asset investments	18	4.8	4.8	5.2	5.2
Cash at bank and in hand		51.9	51.9	27.5	27.5
Long term debtors	16	2.9	2.9	4.5	4.5
Mortgages	16 & 17	1.7	1.7	2.3	2.3
Amounts owed from joint venture undertakings	17	1.1	1.1	-	-
Derivative financial instruments held to manage interest rate risk	16 & 17	46.4	46.4	21.7	21.7
Financial assets falling due within one year	17	33.6	34.8	36.9	36.9
		1,013.4	1,017.6	921.8	925.6
Financial liabilities					
Debenture stocks and bonds	19 & 20	727.5	865.5	730.6	845.1
Discount on bond issue	19 & 20	(38.3)	(38.3)	(42.5)	(42.5)
Housing and bank loans	19 & 20	206.1	206.1	226.6	226.6
Prepaid rent	19	4.0	4.0	4.4	4.4
Amounts owed to related undertakings	19 & 20	1,269.4	1,269.4	1,082.5	1,082.5
Amounts owed to joint venture undertakings	19 & 20	-	-	2.0	2.0
Revaluation of foreign currency denominated debt	19 & 20	35.6	35.6	17.8	17.8
Derivative financial instruments held to manage interest rate risk	19 & 20	35.6	35.6	25.1	25.1
Other financial liabilities	19 & 20	196.1	196.1	197.6	197.6
Financial liabilities falling due within one year	19	83.9	83.9	70.9	70.9
		2,519.9	2,657.9	2,315.0	2,429.5

Of the financial assets above £44.1m (2019: £21.7m) are derivative financial instruments, the remaining amounts being measured at amortised cost.

Of the financial liabilities above £35.3m (2019: £25.1m) are derivative financial instruments with the remaining amounts being measured at amortised cost.

### 24. FINANCIAL INSTRUMENTS (Continued)

### Investments in debt and equity securities

The fair value of held-to-maturity investments is determined by reference to their quoted bid price at the statement of financial position date. The fair value of held-to-maturity investments after initial recognition is determined for disclosure purposes only.

### Financial assets falling due within one year, long term debtors and mortgages

The fair value of these assets is estimated as the present value of future cash flows, discounted at the market rate of interest at the statement of financial position date if the effect is material.

#### **Financial liabilities**

The fair value of trade and other payables is estimated as the present value of future cash flows, discounted at the market rate of interest at the statement of financial position date if the effect is material.

### Cash at bank and in hand and bank balances

The fair value of cash is estimated as its carrying amount where the cash is repayable on demand. Where it is not repayable on demand then the fair value is estimated at the present value of future cash flows, discounted at the market rate of interest at the statement of financial position date.

### **Interest-bearing borrowings**

Fair value is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the statement of financial position date.

#### **Derivative financial instruments**

The fair value of interest rate swaps is based on broker quotes. Those quotes are tested for reasonableness by discounting estimated future cash flows based on the terms and maturity of each contract and using market interest rates for a similar instrument at the measurement date.

### Fair value hierarchy

The measurement of fair value for financial instruments has been done using a level 2 valuation technique. The definition of this technique per the standard is a valuation using inputs other than quoted market prices included within level 1 that are observable for the asset or liability, either directly or indirectly.

### 25. PENSION OBLIGATIONS

The pension costs for Places for People Homes relate to three schemes of which employees and former employees are members. Details of each scheme are set out below.

#### The Places for People Group Stakeholder Scheme

Employees joining the Association from 1 September 2004 have the option of joining a defined contribution retirement benefit scheme the Places for People Stakeholder Pension Plan and Group Life Assurance Scheme.

The total cost charged to the statement of comprehensive income of £3.6m (2019: £3.1m) represents contributions payable to these schemes by the Association at rates specified in the rules of the plan.

### The Places for People Group Retirement Benefit Scheme (GRBS)

The Group operates a defined benefit pension arrangement called the Places for People Group Retirement Benefit Scheme (GRBS).

This scheme is operated by the Group and is an independently administered defined benefit scheme based on final pensionable salary. The scheme was closed to new members as at 1 September 2004 and was closed to future accrual in October 2010. The most recent formal actuarial valuation was completed as at 31 March 2018 and has been updated by the independent actuary to take account of the requirements of FRS 102. As part of the actuarial valuations as at 31 March 2018, the Group agreed a schedule of contributions which included the Group paying £16.3m in March 2019 and further annual contributions of £5m between 1 April 2019 and 31 March 2025. The Group expects to contribute £5m to the scheme during the year to 31 March 2020.

The funding plan is for the Scheme to hold assets equal to the value of the benefits earned by employees, based on a set of assumptions used for funding the Scheme. The funding assumptions differ from the assumptions used to calculate the figures for these accounts, and therefore produce different results. If there is a shortfall against this funding plan, then the Company and Trustee agree on deficit contributions to meet this deficit over a period.

The mortality assumption used at 31 March 2020 is 105% S2PA CMI\_2019 core projections with a long-term rate of improvement of 1.0%. The mortality assumption used at 31 March 2019 was 105% S2PA CMI\_2018 core projections with a long-term rate of improvement of 1.0%. Based on these assumptions, a male currently aged 60 years old has a life expectancy of 25.6 years (2019: 25.4 years), a female currently aged 60 years old has a life expectancy of 27.7 years (2019: 27.5 years), a male currently aged 40 years old will expect to have a life expectancy of 26.7 years (2019: 26.6 years) when they reach age 60 and a female currently aged 40 years old will expect to have a life expectancy of 29.0 years (2019: 28.8 years) when they reach age 60.

## **Social Housing Pension Scheme**

Places for People Homes Limited participates in the Social Housing Pension Scheme (SHPS), a multi-employer scheme which provides benefits to non-associated employers.

SHPS is a defined benefit scheme in the UK and is subject to the funding legislation outlined in the Pensions Act 2004 which came into force on 30 December 2005. This, together with documents issued by the Pensions Regulator and Technical Actuarial Standards issued by the Financial Reporting Council, set out the framework for funding defined benefit occupational pension schemes in the UK.

The last triennial valuation of the scheme for funding purposes was carried out as at 30 September 2017. This valuation revealed a deficit of £1,522m. A recovery plan has been put in place with the aim of removing this deficit by 30 September 2026.

SHPS is classified as a 'last-man standing arrangement'. Therefore the company is potentially liable for other participating employers' obligations if those employers are unable to meet their share of the scheme deficit following withdrawal from the scheme. Participating employers are legally required to meet their share of the scheme deficit on an annuity purchase basis on withdrawal from the scheme.

For financial years ending on or before 28 February 2019, it had not been possible for the company to obtain sufficient information to enable it to account for the Scheme as a defined benefit scheme, therefore the Group has previously accounted for SHPS as a defined contribution scheme. For financial years ending on or after 31 March 2019, it was possible to obtain sufficient information to enable the company to account for the scheme as a defined benefit scheme.

The mortality assumption used at 31 March 2020 is that a male currently aged 65 years old has a life expectancy of 21.5 years (2019: 21.8 years), a female currently aged 65 years old has a life expectancy of 23.3 years (23.5 years), a male currently aged 45 years old has a life expectancy of 42.9 years (2019: 45.0 years) and a female currently aged 45 years old has a life expectancy of 44.5 years (2019: 48.2 years).

# 25. PENSION OBLIGATIONS (Continued)

The major assumptions used by the actuary were:

2020	)	2019	9
SHPS	GRBS	SHPS	GRBS
2.60%	2.50%	2.40%	2.50%
2.90%	2.60%	3.30%	3.20%
1.90%	-	2.30%	-
2.68%	-	3.30%	-
-	2.60%	-	3.10%
-	1.90%	-	2.10%
	SHPS	GRBS	Total
	£m	£m	£m
	9.5	242.7	252.2
	(10.3)	(217.2)	(227.5)
_	(0.8)	25.5	24.7
	SHPS	GRBS	Total
	£m	£m	£m
	9.3	229.3	238.6
	(11.4)	(229.4)	(240.8)
	(2.1)	(0.1)	(2.2)
	SHPS 2.60% 2.90% 1.90%	2.60% 2.50% 2.90% 2.60% 1.90% - 2.68% - 2.60% 1.90%  SHPS £m 9.5 (10.3) (0.8)  SHPS £m 9.3 (11.4)	SHPS         GRBS         SHPS           2.60%         2.40%         2.40%           2.90%         2.60%         3.30%           1.90%         -         2.30%           2.68%         -         3.30%           -         2.60%         -           -         1.90%         -           SHPS         GRBS         £m           £m         £m         £m           9.5         242.7         (10.3)         (217.2)           (0.8)         25.5         SHPS         GRBS           £m         £m         £m           9.3         229.3         (11.4)         (229.4)

## The major categories of assets as a percentage of total assets are as follows:

	2020		2019	
	SHPS	GRBS	SHPS	GRBS
Diversified growth funds	14.5%	15.0%	11.6%	36.0%
Equities	18.0%	11.0%	16.8%	13.0%
Liability driven investments	36.6%	31.0%	36.6%	34.0%
Absolute return bonds	9.9%	-	8.7%	6.0%
Corporate bonds	5.7%	26.0%	6.5%	-
Cash	-	17.0%	-	11.0%
Other fixed interest	3.8%	-	3.6%	-
Insurance linked securities	3.1%	-	5.9%	-
Direct lending	4.4%	-	1.3%	-
Property	4.0%	-	9.0%	-
	100%	100%	100%	100%

# 25. PENSION OBLIGATIONS (Continued)

Name	PENSION OBLIGATIONS (Continued)			
Page	Analysis of amounts recognised in the Statement of Comprehensive In	come		
Expected return on plan assets   0.2   5.7   5.9     Interest on scheme liabilities   (0.3)   (5.6)   (5.9)     Interest on scheme liabilities   (0.3)   (0.1)   (0.1)     Interest on scheme liabilities   (0.3)   (5.6)   (5.9)     Interest on scheme liabilities   (0.3)   (5.7)   (5.0)     Expected return on plan assets   (0.2)   (5.6)   (5.8)     Expected return on plan assets   (0.3)   (5.7)   (6.0)     Interest on scheme liabilities   (0.3)   (5.7)   (6.0)     Amounts charged to other finance costs   (0.1)   (0.1)   (0.2)     Past service costs charged to operating costs   (0.1)   (0.1)   (0.2)     Past service costs charged to operating costs   (0.1)   (0.1)   (0.3)   (0.4)     Amounts recognised in Other Comprehensive Income   SHPS   GRBS   Total     Year ending 31 March 2020   Em   Em   Em   Em     Actuarial gain in pension scheme   (0.5)   (0.5)   (0.5)     Actuarial loss in pension scheme   (0.5)   (0.5)   (0.5)     As at 1 April 2019   (0.3)   (0.3)   (0.3)   (0.6)     As at 1 April 2019   (0.3)   (0.3)   (0.6)     As at 31 March 2020   (0.3)   (0.6)   (0.6)     As at 31 March 2020   (0.6)   (0.6)   (0.6)   (0.6)     As at 31 March 2020   (0.6)   (0.6)   (0.6)   (0.6)     As at 31 March 2020   (0.6)   (		SHPS	GRBS	Total
Part	Year ending 31 March 2020	£m	£m	£m
SHPS   GRBS   Total	Expected return on plan assets	0.2	5.7	5.9
SHPS	Interest on scheme liabilities	(0.3)	(5.6)	(5.9)
Year ending 31 March 2019         £m         £m         £m           Expected return on plan assets         0.2         5.6         5.8           Interest on scheme liabilities         (0.3)         (5.7)         (6.0)           Amounts charged to other finance costs         0.1         (0.1)         (0.2)         (0.2)           Past service costs charged to operating costs         -         (0.1)         (0.3)         (0.4)           Amounts recognised in Other Comprehensive Income         SHPS         GRBS         Total           Year ending 31 March 2020         £m         £m         £m           Actuarial gain in pension scheme         1.0         20.7         21.7           Year ending 31 March 2019         £m         £m         £m           Em         £m         £m         £m           Em         £m         £m         £m           Initial recognition of multi-employer defined benefit scheme         (0.5)         -         (0.5)           Actuarial loss in pension scheme         Em         £m         £m           Movement in fair value of plan assets         SHPS         GRBS         Total           Interest on plan assets         0.2         5.7         5.9           Company contribut		(0.1)	0.1	_
Year ending 31 March 2019         £m         £m         £m           Expected return on plan assets         0.2         5.6         5.8           Interest on scheme liabilities         (0.3)         (5.7)         (6.0)           Amounts charged to other finance costs         0.1         (0.1)         (0.2)         (0.2)           Past service costs charged to operating costs         -         (0.1)         (0.3)         (0.4)           Amounts recognised in Other Comprehensive Income         SHPS         GRBS         Total           Year ending 31 March 2020         £m         £m         £m           Actuarial gain in pension scheme         1.0         20.7         21.7           Year ending 31 March 2019         £m         £m         £m           Em         £m         £m         £m           Em         £m         £m         £m           Initial recognition of multi-employer defined benefit scheme         (0.5)         -         (0.5)           Actuarial loss in pension scheme         Em         £m         £m           Movement in fair value of plan assets         SHPS         GRBS         Total           Interest on plan assets         0.2         5.7         5.9           Company contribut		CHDC	CDBC	Total
Expected return on plan assets   0.2   5.6   5.8   Interest on scheme liabilities   (0.3)   (5.7)   (6.0)   Amounts charged to other finance costs   (0.1)   (0.1)   (0.2)   Past service costs charged to operating costs   (0.1)   (0.1)   (0.2)   Past service costs charged to operating costs   (0.1)   (0.1)   (0.3)   (0.4)	Voar onding 21 March 2010			
Interest on scheme liabilities   (0.3)   (5.7)   (6.0)     Amounts charged to other finance costs   (0.1)   (0.1)   (0.2)     Past service costs charged to operating costs   (0.1)   (0.1)   (0.3)   (0.4)     Amounts recognised in Other Comprehensive Income   SHPS   GRBS   Total Year ending 31 March 2020   £m   £m   £m   £m     Actuarial gain in pension scheme   1.0   20.7   21.7     Year ending 31 March 2019   £m   £m   £m   £m     Initial recognition of multi-employer defined benefit scheme   (0.5)   - (0.5)     Actuarial loss in pension scheme   - (12.8)   (12.8)     Movement in fair value of plan assets   SHPS   GRBS   Total Year ending 31 March 2019   £m   £m   £m     As at 1 April 2019   9.3   229.2   238.5     Interest on plan assets   SHPS   GRBS   Total Year ending 31 March 2019   9.3   229.2   238.5     Interest on plan assets   (0.3)   (7.3)   (7.6)     Return on plan assets less interest   0.2   5.7   5.9     Great	-			
Monunts charged to other finance costs   (0.1)   (0.1)   (0.2)     Past service costs charged to operating costs   (0.1)   (0.1)   (0.2)   (0.2)     Past service costs charged to operating costs   (0.1)   (0.1)   (0.3)   (0.4)     Amounts recognised in Other Comprehensive Income   SHPS   GRBS   Total     Year ending 31 March 2020   £m   £m   £m   £m   £m   £m   £m   £				
Name				
Amounts recognised in Other Comprehensive Income         SHPS         GRBS         Total           Year ending 31 March 2020         £m         £m         £m           Actuarial gain in pension scheme         1.0         20.7         21.7           Year ending 31 March 2019         £m         £m         £m           Initial recognition of multi-employer defined benefit scheme         (0.5)         -         (0.5)           Actuarial loss in pension scheme         -         (12.8)         (12.8)           Movement in fair value of plan assets         SHPS         GRBS         Total           Em         £m         £m         £m           As at 1 April 2019         9.3         229.2         238.5           Interest on plan assets         0.2         5.7         5.9           Company contributions         0.3         5.1         5.4           Benefits paid         (0.3)         (7.3)         (7.6)           Return on plan assets less interest         9.5         242.7         252.2           Movement in present value of defined benefit obligation         SHPS         GRBS         Total           As at 1 April 2019         11.4         229.4         240.8           Past service costs         -		(0.1)		
Amounts recognised in Other Comprehensive Income         SHPS         GRBS         Total           Year ending 31 March 2020         £m	Past service costs charged to operating costs	- (0.1)		
Year ending 31 March 2020         £m         £m         £m           Actuarial gain in pension scheme         1.0         20.7         21.7           SHPS         GRBS         Total           Year ending 31 March 2019         £m         £m         £m           Initial recognition of multi-employer defined benefit scheme         (0.5)         -         (0.5)           Actuarial loss in pension scheme         -         (12.8)         (12.8)           Movement in fair value of plan assets         SHPS         GRBS         Total           £m         £m         £m         £m           £m         £m         £m         £m           As at 1 April 2019         9.3         22.9.2         238.5           Interest on plan assets         0.2         5.7         5.9           Company contributions         0.3         5.1         5.4           Benefits paid         (0.3)         (7.3)         (7.6)           Return on plan assets less interest         -         10.0         10.0           As at 3 March 2020         9.5         242.7         252.2           Movement in present value of defined benefit obligation         SHPS         GRBS         Total           £m			(0.3)	(0.4)
Actuarial gain in pension scheme         1.0         20.7         21.7           Year ending 31 March 2019         £m         £m         £m           Initial recognition of multi-employer defined benefit scheme         (0.5)         .         (0.5)           Actuarial loss in pension scheme         -         (12.8)         (12.8)           Movement in fair value of plan assets         SHPS         GRBS         Total           As at 1 April 2019         9.3         229.2         238.5           Interest on plan assets         0.2         5.7         5.9           Company contributions         0.3         5.1         5.4           Benefits paid         (0.3)         (7.3)         (7.6)           Return on plan assets less interest         -         10.0         10.0           As at 31 March 2020         9.5         242.7         252.2           Movement in present value of defined benefit obligation         SHPS         GRBS         Total           As at 1 April 2019         11.4         229.4         240.8           Past service costs         -         -         -           Interest costs         0.3         5.6         5.9           Benefits paid         (0.3)         (7.3)	Amounts recognised in Other Comprehensive Income	SHPS	GRBS	Total
Year ending 31 March 2019         £m         £m         £m           Initial recognition of multi-employer defined benefit scheme         (0.5)         -         (0.5)           Actuarial loss in pension scheme         -         (12.8)         (12.8)           Movement in fair value of plan assets         SHPS         GRBS         Total           £m         £m         £m         £m           Energits paid assets less interest         0.3         5.1         5.4           Benefits paid         (0.3)         (7.3)         (7.6)           Return on plan assets less interest         -         10.0         10.0           As at 31 March 2020         9.5         242.7         252.2           Movement in present value of defined benefit obligation         SHPS         GRBS         Total           £m         £m         £m         £m           £m         £m         £m         £m           £m         £m         £m         £m	Year ending 31 March 2020	£m	£m	£m
Year ending 31 March 2019         £m         £m         £m           Initial recognition of multi-employer defined benefit scheme         (0.5)         -         (0.5)           Actuarial loss in pension scheme         -         (12.8)         (12.8)           Movement in fair value of plan assets         SHPS         GRBS         Total           £m         £m         £m         £m           £m         £m         £m         £m           £m         £m         £m         £m           Lompany contributions         0.3         5.1         5.4           Benefits paid         (0.3)         (7.3)         (7.6)           Return on plan assets less interest         -         10.0         10.0           As at 31 March 2020         9.5         242.7         252.2           Movement in present value of defined benefit obligation         SHPS         GRBS         Total           £m         £m         £m         £m           £m         £m         £m         £m           As at 1 April 2019         11.4         229.4         240.8           Past service costs         -         -         -           Interest costs         0.3         5.6         5	Actuarial gain in pension scheme	1.0	20.7	21.7
Year ending 31 March 2019         £m         £m         £m           Initial recognition of multi-employer defined benefit scheme         (0.5)         -         (0.5)           Actuarial loss in pension scheme         -         (12.8)         (12.8)           Movement in fair value of plan assets         SHPS         GRBS         Total           £m         £m         £m         £m           £m         £m         £m         £m           £m         £m         £m         £m           Lompany contributions         0.3         5.1         5.4           Benefits paid         (0.3)         (7.3)         (7.6)           Return on plan assets less interest         -         10.0         10.0           As at 31 March 2020         9.5         242.7         252.2           Movement in present value of defined benefit obligation         SHPS         GRBS         Total           £m         £m         £m         £m           £m         £m         £m         £m           As at 1 April 2019         11.4         229.4         240.8           Past service costs         -         -         -           Interest costs         0.3         5.6         5				
Initial recognition of multi-employer defined benefit scheme         (0.5)         - (0.5)           Actuarial loss in pension scheme         - (12.8)         (12.8)           Movement in fair value of plan assets         SHPS         GRBS         Total           £m         £m         £m         £m           £m         £m         £m         £m           £m         £m         £m         £m           Company contributions         0.3         5.1         5.4           Benefits paid         (0.3)         (7.3)         (7.6)           Return on plan assets less interest         -         10.0         10.0           As at 31 March 2020         9.5         242.7         252.2           Movement in present value of defined benefit obligation         SHPS         GRBS         Total           £m         £m         £m         £m           As at 1 April 2019         11.4         229.4         240.8           Past service costs         -         -         -           Interest costs         0.3         5.6         5.9           Benefits paid         (0.3)         (7.3)         (7.6)           Losses/(gains) from changes to demographic assumptions         (0.1         0.9		SHPS	GRBS	Total
Actuarial loss in pension scheme         -         (12.8)         (12.8)           Movement in fair value of plan assets         SHPS         GRBS         Total           £m         £m         £m         £m           £m         £m         £m         £m           £m         £m         £m         £m           Company contributions         0.3         5.1         5.4           Benefits paid         (0.3)         (7.3)         (7.6)           Return on plan assets less interest         -         10.0         10.0           As at 31 March 2020         9.5         242.7         252.2           Movement in present value of defined benefit obligation         SHPS         GRBS         Total           £m         £m         £m         £m           As at 1 April 2019         11.4         229.4         240.8           Past service costs         -         -         -         -           Interest costs         0.3         5.6         5.9           Benefits paid         (0.3)         (7.3)         (7.6)           Losses/(gains) from changes to demographic assumptions         0.1         0.9         1.0           Gains from changes to financial assumptions	Year ending 31 March 2019	£m	£m	£m
Movement in fair value of plan assets         SHPS         GRBS         Total           As at 1 April 2019         9.3         229.2         238.5           Interest on plan assets         0.2         5.7         5.9           Company contributions         0.3         5.1         5.4           Benefits paid         (0.3)         (7.3)         (7.6)           Return on plan assets less interest         -         10.0         10.0           As at 31 March 2020         9.5         242.7         252.2           Movement in present value of defined benefit obligation         SHPS         GRBS         Total           £m         £m         £m         £m           As at 1 April 2019         11.4         229.4         240.8           Past service costs         -         -         -           Interest costs         0.3         5.6         5.9           Benefits paid         (0.3)         (7.3)         (7.6)           Losses/(gains) from changes to demographic assumptions         0.1         0.9         1.0           Gains from changes to financial assumptions         (0.9)         (10.5)         (11.4)           Gains from experience adjustments         (0.3)         -         (0.3)	Initial recognition of multi-employer defined benefit scheme	(0.5)	-	(0.5)
As at 1 April 2019         £m         £m         £m           Interest on plan assets         9.3         229.2         238.5           Company contributions         0.2         5.7         5.9           Company contributions         0.3         5.1         5.4           Benefits paid         (0.3)         (7.3)         (7.6)           Return on plan assets less interest         -         10.0         10.0           As at 31 March 2020         9.5         242.7         252.2           Movement in present value of defined benefit obligation         SHPS         GRBS         Total           £m         £m         £m         £m           As at 1 April 2019         11.4         229.4         240.8           Past service costs         -         -         -           Interest costs         0.3         5.6         5.9           Benefits paid         (0.3)         (7.3)         (7.6)           Losses/(gains) from changes to demographic assumptions         0.1         0.9         1.0           Gains from changes to financial assumptions         (0.9)         (10.5)         (11.4)           Gains from experience adjustments         (0.3)         -         (0.3)	Actuarial loss in pension scheme	<del>-</del>	(12.8)	(12.8)
As at 1 April 2019         £m         £m         £m           Interest on plan assets         9.3         229.2         238.5           Company contributions         0.2         5.7         5.9           Company contributions         0.3         5.1         5.4           Benefits paid         (0.3)         (7.3)         (7.6)           Return on plan assets less interest         -         10.0         10.0           As at 31 March 2020         9.5         242.7         252.2           Movement in present value of defined benefit obligation         SHPS         GRBS         Total           £m         £m         £m         £m           As at 1 April 2019         11.4         229.4         240.8           Past service costs         -         -         -           Interest costs         0.3         5.6         5.9           Benefits paid         (0.3)         (7.3)         (7.6)           Losses/(gains) from changes to demographic assumptions         0.1         0.9         1.0           Gains from changes to financial assumptions         (0.9)         (10.5)         (11.4)           Gains from experience adjustments         (0.3)         -         (0.3)	Movement in fair value of plan assets	CHDC	CDRS	Total
As at 1 April 2019         9.3         229.2         238.5           Interest on plan assets         0.2         5.7         5.9           Company contributions         0.3         5.1         5.4           Benefits paid         (0.3)         (7.3)         (7.6)           Return on plan assets less interest         -         10.0         10.0           As at 31 March 2020         9.5         242.7         252.2           Movement in present value of defined benefit obligation         SHPS         GRBS         Total           £m         £m         £m         £m           As at 1 April 2019         11.4         229.4         240.8           Past service costs         -         -         -         -           Interest costs         0.3         5.6         5.9           Benefits paid         (0.3)         (7.3)         (7.6)           Losses/(gains) from changes to demographic assumptions         0.1         0.9         1.0           Gains from experience adjustments         (0.3)         -         (0.3)           Actuarial (gain)/loss on obligation         -         (0.9)         (0.9)         (0.9)	Provement in rail value of plan assets			
Interest on plan assets         0.2         5.7         5.9           Company contributions         0.3         5.1         5.4           Benefits paid         (0.3)         (7.3)         (7.6)           Return on plan assets less interest         -         10.0         10.0           As at 31 March 2020         9.5         242.7         252.2           Movement in present value of defined benefit obligation         SHPS         GRBS         Total           £m         £m         £m         £m           As at 1 April 2019         11.4         229.4         240.8           Past service costs         -         -         -           Interest costs         0.3         5.6         5.9           Benefits paid         (0.3)         (7.3)         (7.6)           Losses/(gains) from changes to demographic assumptions         0.1         0.9         1.0           Gains from changes to financial assumptions         (0.9)         (10.5)         (11.4)           Gains from experience adjustments         (0.3)         -         (0.3)           Actuarial (gain)/loss on obligation         -         (0.9)         (0.9)         (0.9)	As at 1 April 2019			
Company contributions         0.3         5.1         5.4           Benefits paid         (0.3)         (7.3)         (7.6)           Return on plan assets less interest         -         10.0         10.0           As at 31 March 2020         9.5         242.7         252.2           Movement in present value of defined benefit obligation         SHPS         GRBS         Total           £m         £m         £m         £m           As at 1 April 2019         11.4         229.4         240.8           Past service costs         -         -         -           Interest costs         0.3         5.6         5.9           Benefits paid         (0.3)         (7.3)         (7.6)           Losses/(gains) from changes to demographic assumptions         0.1         0.9         1.0           Gains from changes to financial assumptions         (0.9)         (10.5)         (11.4)           Gains from experience adjustments         (0.3)         -         (0.3)           Actuarial (gain)/loss on obligation         -         (0.9)         (0.9)         (0.9)				
Benefits paid         (0.3)         (7.3)         (7.6)           Return on plan assets less interest         -         10.0         10.0           As at 31 March 2020         9.5         242.7         252.2           Movement in present value of defined benefit obligation         SHPS         GRBS         Total           £m         £m         £m         £m           As at 1 April 2019         11.4         229.4         240.8           Past service costs         -         -         -           Interest costs         0.3         5.6         5.9           Benefits paid         (0.3)         (7.3)         (7.6)           Losses/(gains) from changes to demographic assumptions         0.1         0.9         1.0           Gains from changes to financial assumptions         (0.9)         (10.5)         (11.4)           Gains from experience adjustments         (0.3)         -         (0.3)           Actuarial (gain)/loss on obligation         -         (0.9)         (0.9)         (0.9)				
Return on plan assets less interest         -         10.0         10.0           As at 31 March 2020         9.5         242.7         252.2           Movement in present value of defined benefit obligation         SHPS         GRBS         Total           £m         £m         £m         £m           As at 1 April 2019         11.4         229.4         240.8           Past service costs         -         -         -         -           Interest costs         0.3         5.6         5.9           Benefits paid         (0.3)         (7.3)         (7.6)           Losses/(gains) from changes to demographic assumptions         0.1         0.9         1.0           Gains from changes to financial assumptions         (0.9)         (10.5)         (11.4)           Gains from experience adjustments         (0.3)         -         (0.3)           Actuarial (gain)/loss on obligation         -         (0.9)         (0.9)				
As at 31 March 2020         9.5         242.7         252.2           Movement in present value of defined benefit obligation         SHPS         GRBS         Total           £m         £m         £m         £m           As at 1 April 2019         11.4         229.4         240.8           Past service costs         -         -         -         -           Interest costs         0.3         5.6         5.9           Benefits paid         (0.3)         (7.3)         (7.6)           Losses/(gains) from changes to demographic assumptions         0.1         0.9         1.0           Gains from changes to financial assumptions         (0.9)         (10.5)         (11.4)           Gains from experience adjustments         (0.3)         -         (0.3)           Actuarial (gain)/loss on obligation         -         (0.9)         (0.9)	•			
As at 1 April 2019         £m         £m         £m           Past service costs         11.4         229.4         240.8           Past service costs         -         -         -           Interest costs         0.3         5.6         5.9           Benefits paid         (0.3)         (7.3)         (7.6)           Losses/(gains) from changes to demographic assumptions         0.1         0.9         1.0           Gains from changes to financial assumptions         (0.9)         (10.5)         (11.4)           Gains from experience adjustments         (0.3)         -         (0.3)           Actuarial (gain)/loss on obligation         -         (0.9)         (0.9)		9.5		
As at 1 April 2019         £m         £m         £m           Past service costs         11.4         229.4         240.8           Past service costs         -         -         -           Interest costs         0.3         5.6         5.9           Benefits paid         (0.3)         (7.3)         (7.6)           Losses/(gains) from changes to demographic assumptions         0.1         0.9         1.0           Gains from changes to financial assumptions         (0.9)         (10.5)         (11.4)           Gains from experience adjustments         (0.3)         -         (0.3)           Actuarial (gain)/loss on obligation         -         (0.9)         (0.9)			=======================================	
As at 1 April 2019         £m         £m         £m           Past service costs         11.4         229.4         240.8           Past service costs         -         -         -           Interest costs         0.3         5.6         5.9           Benefits paid         (0.3)         (7.3)         (7.6)           Losses/(gains) from changes to demographic assumptions         0.1         0.9         1.0           Gains from changes to financial assumptions         (0.9)         (10.5)         (11.4)           Gains from experience adjustments         (0.3)         -         (0.3)           Actuarial (gain)/loss on obligation         -         (0.9)         (0.9)	Movement in present value of defined benefit obligation	SHPS	GRBS	Total
As at 1 April 2019       11.4       229.4       240.8         Past service costs       -       -       -       -         Interest costs       0.3       5.6       5.9         Benefits paid       (0.3)       (7.3)       (7.6)         Losses/(gains) from changes to demographic assumptions       0.1       0.9       1.0         Gains from changes to financial assumptions       (0.9)       (10.5)       (11.4)         Gains from experience adjustments       (0.3)       -       (0.3)         Actuarial (gain)/loss on obligation       -       (0.9)       (0.9)	•	£m		£m
Interest costs         0.3         5.6         5.9           Benefits paid         (0.3)         (7.3)         (7.6)           Losses/(gains) from changes to demographic assumptions         0.1         0.9         1.0           Gains from changes to financial assumptions         (0.9)         (10.5)         (11.4)           Gains from experience adjustments         (0.3)         -         (0.3)           Actuarial (gain)/loss on obligation         -         (0.9)         (0.9)	As at 1 April 2019	11.4		240.8
Benefits paid       (0.3)       (7.3)       (7.6)         Losses/(gains) from changes to demographic assumptions       0.1       0.9       1.0         Gains from changes to financial assumptions       (0.9)       (10.5)       (11.4)         Gains from experience adjustments       (0.3)       -       (0.3)         Actuarial (gain)/loss on obligation       -       (0.9)       (0.9)	Past service costs	-	-	-
Losses/(gains) from changes to demographic assumptions0.10.91.0Gains from changes to financial assumptions(0.9)(10.5)(11.4)Gains from experience adjustments(0.3)-(0.3)Actuarial (gain)/loss on obligation-(0.9)(0.9)	Interest costs	0.3	5.6	5.9
Gains from changes to financial assumptions(0.9)(10.5)(11.4)Gains from experience adjustments(0.3)-(0.3)Actuarial (gain)/loss on obligation-(0.9)(0.9)	Benefits paid	(0.3)	(7.3)	(7.6)
Gains from experience adjustments (0.3) - (0.3) Actuarial (gain)/loss on obligation - (0.9)	Losses/(gains) from changes to demographic assumptions	0.1	0.9	1.0
Actuarial (gain)/loss on obligation - (0.9)	Gains from changes to financial assumptions	(0.9)	(10.5)	(11.4)
	Gains from experience adjustments	(0.3)	-	(0.3)
As at 31 March 2020 10.3 217.2 227.5	Actuarial (gain)/loss on obligation	<u> </u>	(0.9)	(0.9)
	As at 31 March 2020	10.3	217.2	227.5

### 26. CONTINGENT LIABILITIES

The Association, together with some fellow subsidiaries of the Places for People Group, has guaranteed to holders of debt issued by members of the Places for People Group, the principal amount and interest accrued in respect of certain debts in the event of default by the issuing entity.

The total capital outstanding at 31 March 2020 in respect of such guarantees was £1,420m (2019: £1,164m). The total interest accrued at 31 March 2020 relating to this debt was £14.0m (2019: £14.8m).

These represent the maximum exposure for the Association.

The directors consider it extremely unlikely that the company would be required to make any payments in respect of this guarantee.

### 27. EVENTS AFTER THE REPORTING DATE

On 11 March 2020, Covid-19 was declared a global pandemic by the World Health Organisation. The United Kingdom Government announced lockdown measures on 23 March 2020 which has continued past the end of the reporting period.

As a result of the Government imposed lockdown and in order to comply with the social distancing rules, the Association's development expenditure was suspended with all development sites and sales offices closing on the 25 March 2020. Following confirmation from the Government that development sites could re-open, the Association has recommenced its development activity whilst complying with the latest government guidelines.

The impact of Covid-19 on the Group has been discussed at length in the Going Concern and Viability Statement on pages 4 and 5 and in the Significant Judgements section of the Principle Accounting Policies on page 17.

### 28. RELATED PARTY TRANSACTIONS AND ULTIMATE PARENT UNDERTAKING

Under Section 33 of FRS 102 defined benefit pension schemes are considered to be related parties. Employees of the Association are members of the following defined benefit schemes: The Social Housing Pension Scheme, The Places for People Group Retirement Benefit Scheme, The Places for People Group Stakeholder Scheme. Details of transactions with the schemes are disclosed in note 25.

Places for People Homes Limited is a subsidiary of the Places for People Group Limited, 80 Cheapside, London, EC2V 6EE. As the parent company publishes consolidated group accounts, the company has taken advantage of the exemption not to report transactions with other group members as permitted in FRS 102 section 33.1A.

No tenants served on the Board of Places for People Homes Limited during the year.

The Association had the following transactions during the year with joint ventures, associates and other external investments.

	Amounts outstanding Services Services at 31 March			Interest received	Dividends
	provided	received	2020		received
	£	£	£	£	£
Picture Living LP	117,313	-	24,700	-	625,000
Boxed Energy Limited	274,750	4,752	367,227	7,019	-
Smiths Dock LLP	-	-	23,414,776	1,219,346	-
PFP Urban Splash JV LLP	-	-	16,343,892	1,458,742	-
Ruskin Square Phase One LLP	25,000	-	-	-	-
South Ridge Development LLP	-	-	1,960,000	-	-
Ickneild Port Loop LLP	-	-	178,000	2,425	-
Brooklands Milton Keynes LLP	22,307,805	-	-	5,625,291	-

## 29. HOUSING STOCK

The Association owns or manages 50,105 housing properties, a breakdown of these housing properties is shown below:

		Units developed				
		or newly		Transfers		
	2019	built units acquired	Units sold/ demolished	(to)/from other RPs	Other movements	2020
	2019 No.	No.	No.	No.	No.	2020 No.
Social housing owned	INO.	INO.	NO.	INO.	INO.	NO.
- General Needs Housing	33,139	11	(61)	_	(29)	33,060
- Affordable Housing	1,220	396	(01)	_	3	1,619
- Supported Housing	449	J90 -	(1)	_	(7)	441
- Housing for Older people	529	_	(1)	_	-	529
- Low cost home ownership accommodation	2,742	73	(37)	_	62	2,840
Total social housing owned	38,079	480	(99)		29	38,489
-	30,073				=======================================	50,105
Social housing managed						
- General Needs Housing	34,612	230	(59)	-	(45)	34,738
- Affordable Housing	1,302	1,385	-	-	8	2,695
- Low cost home ownership accommodation	477		(37)	-	52	492
Total social housing managed	36,391	1,615	(96)		15	37,925
					2020	2019
					No.	No.
Total social housing units managed but not owned					4,439	3,152
Total social housing units owned but not managed 5,003						4,740
					2020	2019
					No.	No.
Non-social housing managed						
- Market rent					644	668
- Leased housing - freehold only					1,413	1,382
- Staff					48	45
Total non-social housing managed					2,105	2,095
Total social housing managed				37,925	36,391	
Total housing managed				40,030	38,486	
Total non-social housing owned but managed by another body					10,075	9,631
Total housing owned or managed				50,105	48,117	
Garages, commercial premises and other non-residential units managed or serviced				1,235	1,225	
Total residential and non-residential units managed or serviced				51,340	49,342	